

DPR

Detailed Project Report

Koratagere Coir Cluster

Tumkur District, Karnataka



Submited to
COIR BOARD OF INDIA
Ministry of MSME, Government of India

Submited by FOUNDATION FOR MSME CLUSTERS New Delhi



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List of Acronyms

| 1 | BIS | Bureau of Indian Standards |
|----|---------|--|
| 2 | BEP | Break Even Point |
| 3 | CCRI | Central Coir Research Institute |
| 4 | CFC | Common Facilities Centre |
| 5 | CGTMSE | Credit Guarantee Trust for Micro, Small and Medium Enterprises |
| 6 | CICT | Central Institute of Coir Technology |
| 7 | CLCSS | Credit Linked Capital Subsidy Scheme |
| 8 | CUY | Coir Udyami Yojana |
| 9 | CVY | Coir Vikas Yojana |
| 10 | DIC | District Industries Centre |
| 11 | DRDA | District Rural Development Agency |
| 12 | DPR | Detailed Project Report |
| 13 | FICEA | Federation of Indian Coir Exporters Association |
| 14 | FI | Financial Institution |
| 15 | IRR | Internal Rate of Return |
| 16 | KSFC | Karnataka State Coir Federation |
| 17 | KVIC | Khadi & Village Industries Commission |
| 18 | MSME | Micro Small & Medium Enterprises |
| 19 | MoMSME | Ministry of Micro Small & Medium Enterprises |
| 20 | MSMEDI | Micro Small Medium Enterprise Development Institute |
| 21 | MDA | Market Development Assistance |
| 22 | NABARD | National Bank for Agri& Rural Development |
| 23 | NMCP | National Manufacturing Competiveness Program |
| 24 | NPV | Net Present Value |
| 25 | NH | National Highway |
| 26 | NTDC | National Technology Development Corporation |
| 27 | ROCE | Return on Capital Employed |
| 28 | SFURTI | Scheme of Fund Under Rejuvenation of Traditional Industries |
| 29 | TI | Technical Institution |
| 30 | TL | Term Loan |
| 31 | EC | Working Capital |
| 32 | PC & MF | Project Cost and Means of Finance |
| 33 | UPS | Uninterrupted Power Supply |



PART - I

CHAPTER - 1 CLUSTER PROFILE

1.1 Background

After Kerala, Karnataka is the second largest coconut producing state in the country. The total production of nuts was 1525.3 million in the year 2006 and it has increased to 3784.6 million nuts during the year 2013-14 (CDB report). There is a huge demand of coir products in domestic as well as in international markets. Coir products are the major livelihoods source for the people of Kerala, Karnataka and Tamil Nadu. Maximum of the households are involved in producing coir products like coir fibres, yarn, mats and mating. Since, coconut husk is the raw material and its availability is galore that's why manufacturing coir products are the major livelihood source in the region.

In this context, in the district of Tumkur of the state of Karnataka, coir producers joined hands to develop industry in cluster mode for providing a platform to all coir product manufacturers to avail and access to more amenities with reference to raw materials, machineries and markets. Accordingly they approached Coir Board and Coir Federation to devide the region in to various sub clusters based onthe requirements, locational advantages and industry dynamics. **Koratagere Coir Cluster** is one of such MAJOR clusters proposed by Federation and subsequently the Coir Board has appointed M/s Foundation for MSME Clusters to prepare a Detailed Project Report under revamped SFURTI guidelines.

1.2 Regional Setting of the Cluster

Koratagere cluster is situated in block with the same name in Tumkur District of Karnataka. The cluster spread in more than 10 villages in and around Koratagere and the deteials are given as below:

| Name of the | | | | | |
|-------------|-------------------|--|--|--|--|
| District | Name of the Block | Villages covered in koratagereTaluk | | | |
| | | Gowri kallu, Mallekavu,Boggananahally, | | | |
| | | CNDurga,Bendone,Siddarabetta,Negalala, | | | |
| TUMKUR | KORATAGERE | Thovinakere,Bukkapatna, etc | | | |



There are 8 manufacturing units employing 250 artisans and 550 artisan household units within the cluster who are dependent on manufacturing units. The details of major manufacturing units are given as below:

| SI.No | Name of the Unit | Address |
|-------|-------------------------------|----------------------------------|
| | | |
| 1 | SIDDEAHWARA COIR PRODUCT | SIDDAPURA ,BH ROAD TIPTUR |
| 2 | SIDDEAHWARA COIR UNIT | SIDDAPURA VILLAGE TIPTUR TALUK |
| 3 | SIDDESHWARA INDUSTRIES | . SIDDAPURA VILLAGE TIPTUR TALUK |
| 4 | SRISTI SEVA SAMSTHE | GUBBI |
| 5 | COIR CRAFT COMPLEX GUBBI | GUBBI |
| 6 | COCOPRODUCT | GUBBI |
| 7 | MALLIKARJUNA COIR INDUSTRY | PATRE MATTIGATTA |
| 8 | SOMESHWARA COIR INDUSTRY | VADDALURE |

The household units mainly use traditional equipment's like "Charkas" to produce fibre and yarn. Their investment is very much low (maximum Rs.10, 000/-) as they procure the raw materials very easily and they don't have to pay much for it. As they use traditional equipment's to produce fibres and yarns the production is also very low. All most all products of these households units are consumed mainly in the local markets.

1.3 Location

Koratagere is located 27.6 km distance from its District Main City Tumkur. It is located 73 km distance from its State Main City Bangalore 13.52°N 77.23°E.[1] It has an average elevation of 750 metres (2460 feet).



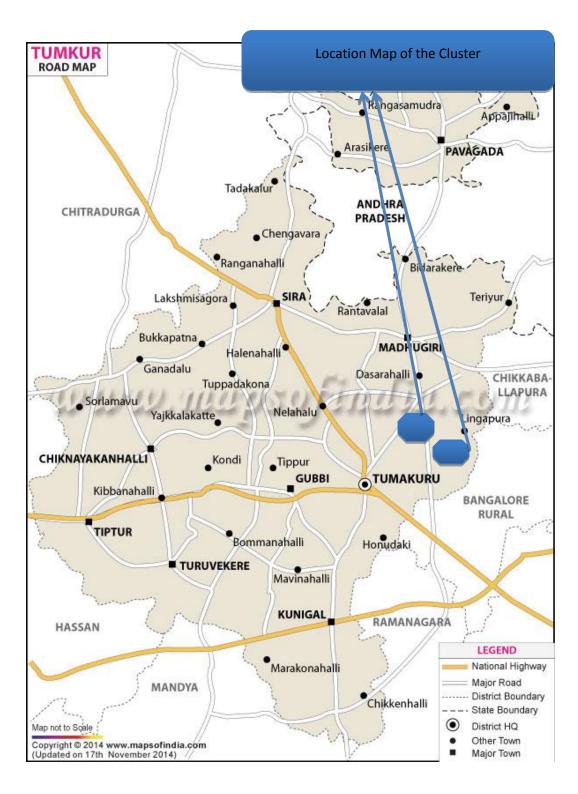


Figure: 1.1 Location Map



1.4 Evolution of the Cluster

Koratagere cluster of Tumkur is a very old cluster. The first unit M/s Siddeswara Coir Society was established in the year 1966 at Siddapura in Tiptur block, however having their production unit in Koratagere. This unit manufactures Coir Fibre, coir curl rope and other products like Yarn, Mats and Matting. The commercial success of the unit has propelled other enthusiastic local people to establish units gradually. Today there are 10 units in the cluster operating across 10 villages. With the help of Coir Board, thesesunits and local household artisans have been clubbed under one umbrella i.e. Koratagere Major Cluster.

1.5 Demography and growth trends

As of 2011 India census, Koratagere had a population of 15,265. Males constitute 51% of the population and females 49%. Koratagere has an average literacy rate of 71%, higher than the national average of 59.5%: male literacy is 77%, and female literacy is 65%. In Koratagere, 11% of the population is under 6 years of age.

1.6 Socio-Economic Aspects

The education level of most of the house hold unit involved in coir production is up to elementary level. Their economic level is not so high. The per day income of most of the house hold units is Rs.250/- to Rs.300/- per day in case of skilled and Rs.150/- to Rs.200/- in case of semiskilled.

1.7 Human Development Aspect

The major human development aspect of Tumkur district as per below:

- a) The per capita income of Tumkur district was 9005 in 1990-1991 and it has increased to 20077 during the year 2007-2008.
- b) Compound Annual Growth Rate (CAGP) was 5.4 in the year 1990-1999 and it has decreased to 3.2 during the period 1999-2008 and again increased to 4.5 during the year 1999-2008.
- c) The Gross Domestic Product of the district is 3.3 with Bangalore division and 4.9 without Bangalore division.
- d) So far as Human Development Index is concerned, Tumkur district ranked 15th with 0.630 in the year 2001.

(Source:http://cmdr.ac.in/editor_v51/assets/mono-60.pdf)



1.8 Key Economics Activities

Apart from coir the major economic activities of Koratagere block is Agriculture. Themajor crops are Paddy, Ragi, Maize, Cereals and minor millets. Ragi is a major crop cultivated extensively in the district. This crop occupies one third of whole cultivated land of the district. Rice-unhusked rice or paddy is grown in the block. Rice is the most important crops than Ragi and mainly grown under tanks and canals. Important Commercial grown is groundnut. Coconut and Arecanut are the plantations crops grown in the District. Cereals are grown in 2, 42,760 Hectares; Pulses are grown in 60,134 Hectares; Food grains are grown in 3,02,894 Hectares and Oil seeds are grown in 1,64,432 Hectares.

1.9 Infrastructure

Power:Bangalore Electricity Supply Company Limited (BESCOM) is responsible for supply of electricity in Tumkur. In order to deal with the increasing population and industrialization in the area, major public investments in power generation and transmission is being introduced. In the rural level, consistent effort to enhance biogas based projects are also being made.

Water:There are no perennial rivers in the district. The minor rivers originate from watersheds and empty into the reservoirs and tanks in the district. There are 1462 minor irrigation tanks in the district irrigating 57,132 hectares of land. The Hemavathy project which is on verge of completion is expected to irrigate 237,000 acres of land in WATER Tumkur district.

Education:Tumkur has 3897 primary schools, 569 High schools & 132 Pre-university colleges.In higher education segments, the district has 69 general colleges, 1 medical college, 6 engineering colleges, 10 ITIs, 1 dental college, 2 law colleges and 1 polytechnic.

Health:Tumkur has close to 75 primary health centres along with 10 major hospitals. Dispensaries and drug shops are also available in plenty in the district. The district has been a centre for various healthcare initiatives at Government level like Tuberculosis control programme, polio immunization programme, etc.

(Source:http://www.bounteouskarnataka.com/DP-PDF/TumkurDistrictProfile.pdf)



CHAPTER-2

CLUSTER PRODUCT AND PRODUCTION PROCESS

2.1 Product Profile

There are 10 units in the cluster regionother than 550 artisan household units and the existing product mix is given as below:

(Quantity: Lakhs Sq. Mtrs. Value: Rs. In Lakhs)

| | | | | Produ | ıction | | |
|-----|-------------|----------|-------|----------|--------|----------|-------|
| S. | Products | 2015-16 | | 2016-17 | | 2017-18 | |
| | . roudoto | | | | | | |
| No. | | Quantity | Value | Quantity | Value | Quantity | Value |
| 1 | FIBRE | 250 MT | 25.00 | 350MT | 35.00 | 400MT | 45.00 |
| 2 | PITH | 500MT | 40.00 | 750MT | 60.00 | 900MT | 80.00 |
| 3 | PITH MANURE | 200MT | 30.00 | 300MT | 45.00 | 400MT | 55.00 |

The pith is sold to nurseries at a throw away price for want of storage space. This is a huge loss to the manufacturers as they could not recover the reasonable price of pith. Therefore the cluster members are very eager to get a remunerative price for the pith. This will happen only if they can use the pith very productively than giving away to nurseries at throw away price.

Large numbers of farmers are benefitted due to hike in husk rates, but the pressure is on manufacturers has mounted for realizing the remunerative price for fiber and pith. The best alternative is to start value addition to fiber and pith. Therefore units from this district would like to go not only for enhancing the production capacities of fiber but also value addition to both fiber and pith.



2.2 Production Process

De-Fibreing: In maximum of the units, de-Fibreing is done by mechanized process. In this process, the brown Fiber is received. The products obtained from this process is Fibre and coir pith.

Figure 3:Production Process





Crusher



Feeding the husk





Delivery of fibre

Coir Pith: Most of the units are in to fibre making which results in production of more than 40 Tons of pith as by product. The coir pith is a material left after the extraction of coir fiber from coconut husk. Extraction of 1kg fiber generates 2 KGs of coir pith. Till recently coir pith was considered as a pollutant and a problematic waste material of coir industry. It is now converted into an environmentally friendly soil conditioner in horticulture as a superior natural alternative to peat moss. It can be converted into organic nature for soil improvement and higher yield.

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Fibre: All most all the units of Tumkur cluster manufacture fibre by mechanized process.

White Fibre – extracted from retted green husk, which are retted for a period of 6-10months. During retting, bacterial action makes the husk soft and makes it easy to extract Fibre. The white Fibre is spun into coir yarn for further processing into finished products like door mats, mattings, carpets, etc. for export and internal consumption.

Brown Fibre - including bristle and mattress Fibre - extracted from unretted coconut husk by mechanical process. A thick and long variety, bristle Fibre is used for brush making. Brown fibre is used for making ropes, stuffing, upholstery, cushioning, curled coir and rubberized coir mattresses.

Coir Yarn: Coir Yarn is also being manufactured in all most every units of the cluster. In some units it is produced in traditional process, where as in some units it is being produced in mechanized process.

The usual practice in hand spinning is to roll the fibre into short length of 6 to 9 inches, giving a clock-wise twist by hands. When a sufficient quantity has been made, two of these short lengths are taken in hand together and made into yarn of two plies by giving a counter twist, using both palms. When the counter twist reaches near the end of the striking, further pieces of short lengths kept ready are added one after other, while the counter twist by hand is continued till the required length of yarn for a knot is reached. This is reeled in the form of a hank and a knot is made at the end. Handspun yarn always has a soft twist.

Spinning is usually done on the 'charka' or spinning wheel. Wheel spinning is gradually displacing hand spinning. To prepare two ply coir yarns on the spinning wheel, one set of two wheels, one stationary and the other movable is required. The stationary wheel usually contains two spindles set in motion through the centre of the wheel. The movable wheel contains one spindle only. Two persons take the silvers of 'coir' prepared and kept ready after willowing.



Motorized Traditional Ratt is a developed form of a coir spinning 'charka'. Here, the stationary ratt is rotated using a suitable contrivance attached to an electric motor. By attaching the rotating system to the stationary ratt one worker is avoided and the productivity is increased. The wages thus earned are divided among the two workers resulting in enhancement of wages of spinners. This system has been introduced recently and found successful in the industry for spinning all varieties of yarn.

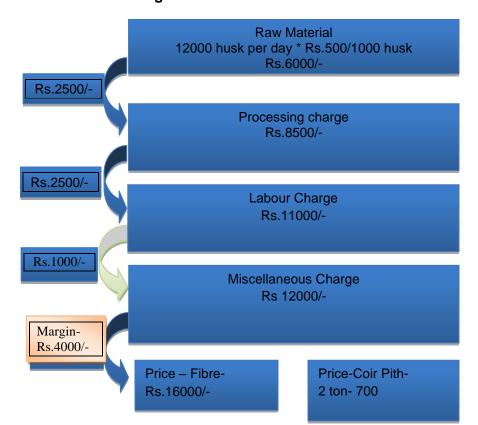
The production turnover in the case of hand spinning was less. The efforts to maximize the productivity of the yarn resulted in the introduction of automatic spinning machine units.

Analysis of production Process

- One unit in the cluster at Siddapura produces high quality pith mixed with chemicals which is of export quality.
- There is no quality check of husk during the purchase that leads to quality issues of finished products.
- Very little emphasis is given for product diversification in, pith manure and pith blocks,
 Geo Textiles and 2 Ply Yarn, which are having good demand and give more price realisation to stakeholders.

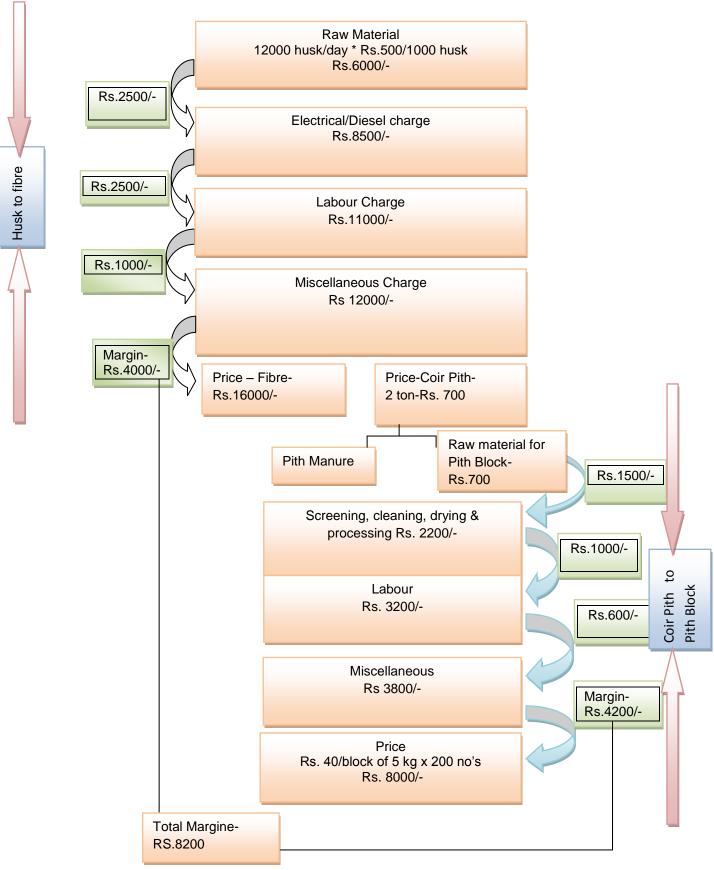
2.3 Value Chain Analysis

Figure 4: Value Chain- Husk to Fibre





Value Chain Post CFC: Figure 5: Value Chain-Husk- Fibre-Pith Block

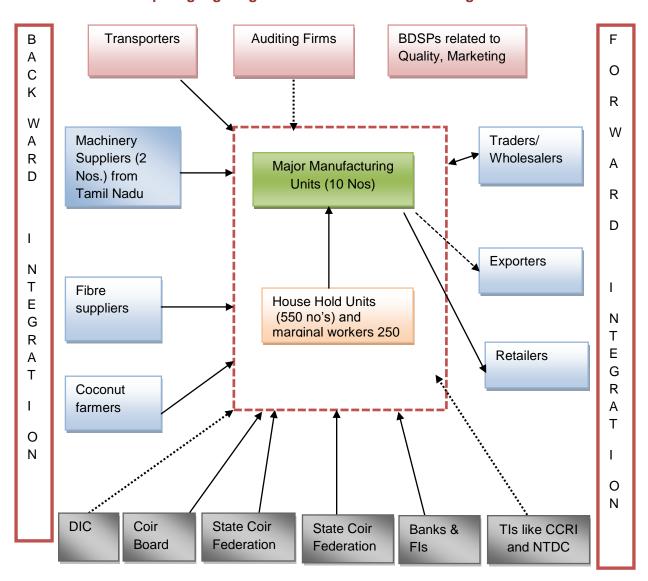




Analysis of value chain:

At present the profit margin is Rs.4000 after selling fibre in the market (as per the Figure4) after incurring all costs. No value addition to pith is done in maximum of the units andit is sold in a minimum price. If CFC is established and there will be some value addition pith, Pith blocks can be produced and there will be an increase in the profit margin upto 50% (as per the Figure 5).

2.4 Cluster Maps highlighting Backward and Forward Linkages



Index:

- 1. Dotted square box around core cluster firms Indicate poor inter-firm linkage
- 2. Dotted arrow represents weak linkages
- 3. Solid arrow represents strong linkages
- 4. Lack of arrow represents absence of any Linkages
- 5. Double sided arrow represents two way Linkages



2.5 Principal Stakeholders

There are about 10 manufacturing units employing 250 workers other than 550 house hold units in the cluster. The manufacturing units procure raw materials from coconut farmers. Some local traders supplies raw materials to these manufacturing units and in returns they procure the finish products.

Backward Linkages

Coconut farmers supplies raw materials to the manufacturing units as well as household units. Some trader's situated at Tumkur and its nearby areas supplies fibres to the manufacturing unit's. Machineries like modernized rat machines, automatic spinning machine, curling machines are purchased from two suppliers from Tamil Nadu. Maintenance of these machines is done by the owners of the manufacturing units with the help of local mechanics.

Some of the major raw material suppliers are given as below:

| SI.N o | Name of the Raw Material Supplier | Type of Raw material | Available in the Cluster | Available Outside the Cluster |
|-----------|---|----------------------|---------------------------|-------------------------------------|
| 1 | Sri MaruthiMahilaswasahay a Kendra, Mallekavu | HUSK | Available in large qty | Brown Coir fibre |
| 2 | Sri DoddammadeviMahilasw asahaya Kendra Gowrikallu | HUSK | Available in large qty | Brown Coir fibre |
| 3 | Sri RenukayellammaMahilas wasahaya Kendra | HUSK | Available in large qty | Brown Coir fibre |
| 4 | BandethimmappaMahila swasahaya Kendra Gowjukallu. | HUSK | Available in large qty | Brown Coir fibre |
| 5 | Sri MurahariswamyMahilasw asahayaKendra chennarayanadurga. | HUSK | Available in large qty | Brown Coir fibre |
| 6 | RamanjaneyaMahilaSwa sahayaKendra.Bendole. | HUSK | Available in large qty | Brown Coir fibre |
| 7 | KavalammaMahilaswasa hayaKendra.Negalala. | HUSK | Available in large qty | Brown Coir fibre |
| 8 | DoddakayappaMahilasw Asahaya Kendra. Kurakolu | HUSK | Available in large qty | Brown Coir fibre |



Forward Linkages

The finished products are sold to the local traders/wholesalers from Tumkur and Bangalore, who supplies raw materials. Products like yarn and rope are sold to the local retailers. 20% of the manufacturing units supplies fibres to Kurl-on. One unit at Thyagatur, Gubbi, high end products like coir plywood and needle felt coir is produced which are being supplied to outside states. There are no direct exports as the quality of cluster products is not matching international standards.

Other Support Institutions

Other major support institution is Coir board which imparts skill development training to the workers of the units. Apart from Coir board other support institutions are State Coir Federation and Coir Corporation which procures the finished products like mats for marketing. Maximum of the units have direct access to State Bank of Mysore (SBM) for loans.



CHAPTER- 3

MARKET ASSESSMENT AND DEMAND ANALYSIS

The coir manufacturing industry is producing coir mats, matting and other floor coverings, which was started in India on a factory basis, over a hundred years ago when the first factory was set up in Alleppey in 1859 by the Late Mr. James Darragh, an adventurous Irish born American national. Enterprising Indians followed the trail blazed by this foreigner. India accounts for more than two-thirds of the world production of coir and coir products. Amongst the coconut growing countries of the world India ranks 3rd after Philippines and Indonesia with 1.2 Million hectares of coconut growth and an average production of 6620 Million nuts.

Indian coir industry is an important cottage industry contributing significantly to the economy of the major coconut growing states and Union Territories of India, i.e., Kerala, Tamilnadu, Andhra Pradesh, Karnataka, Maharashtra, Goa, Orissa, Assam, Andaman and Nicobar, Lakshadweep, Pondicherry, etc. Modern machines were introduced into the coir industry in the late 1960's. About 5.5 lakh persons get employment in this industry. India exports around Rs.1000 crores of coir and coir products annually. Coconut husk is the basic raw material for coir products. Coir or Cocos - Nature's wonder Fibre is extracted from the protective husk of the Coconut.

3.1Coir Products and their applications

A score of varieties/grades of coir yarn are produced and each variety is associated with certain specific characteristics, used for industrial, agricultural and domestic applications. The exhaustive range of floor coverings, hardwearing door mats, durable Mattings and rugs, crush-proof pile carpets, heavy flowered Mourzouks, etc. in a variety of dimensions enhance the elegance of the place of choice. These products are either handwoven by expert craftsmen or are aesthetically manufactured on modern mechanised looms.

Other products of coir are Geo-Textiles which are inexpensive, quick and effective in Civil Engineering practices. Rubberised coir, a blend of coir and latex, offers mattresses and cushioning for restful comfort and pith which is now being widely used in agriculture as a natural hydroponic growing medium.



3.2 Domestic and Global markets for coir

The domestic market for coir products is currently estimated at Rs 2,000 crore and this is expected to grow to Rs 3,500 crore by 2017. The state of Kerala is responsible for about 80% of India's coir market. The coir industry in Kerala employs almost 3.5 lakh people. Over 50% of the coir fibre produced annually throughout the world is consumed mainly in India.

The exports of coir and coir products from India during 2014-15 have reached 1630.30 crores which is an increase by Rs. 154 crores from previous year. During the year 2014-15, 6, 26,666 MT of coir and coir products were exported from the country as against 5, 37,040 MT exported during preceding year. The increase in quantity and value worksout to 16.7% and 10.5% in comparison with 2013-14. Coir pith, fibre, handloom mats, coir rope, curled coir, coir rugs and coir mats registered a growth ranging from 12 to 45%, coir yarn tufted mat, powerloom mat, handloom matting, and coir geo textiles and rubberised coir recorded decline ranging from 5 to 51%.

China is the major importer of coir fibre for manufacturing mattress boards for their domestic requirement. They are focussing further to import more coir pith/ grow bags for horti/ agriculture requirements. The coir handloom products export has shown marginal increase by quantity but no increase by value comparing last year.

Coir fibre with export earnings of Rs, 419.23 crores constituted 26% of total export of coir products from the country. Similarly coir pith with an export of Rs. 432.95 crores constituted to 27% of total exports. All other value added items put together constitutes 47% of total exports. During the year 2014-15 coir and coir products from the country were exported to 115 countries around the globe. China topped the importing countries with 28.6% in value and 39% in quantity. USA emerged as the second largest importer of coir from India with a share of 21.3%. Coir exports from India now have new markets such as Russia and Latin America.

(Source: website of Coir Board)

3.3 Programs to promote Coir Products

Programs for coir industry aims at increased utilisation of coconut husk for production of coir fibre, growth of the domestic market, strengthening of research and development to



find out new uses of coir fibre especially in the areas of geo-fabric, acquiring of new technology like Vinyl backed coir products. Mechanisation in all areas of production like the defibering, spinning and weaving are implemented in a phased manner without affecting employment to make Indian coir products competitive in the export market. Modernisation of coir units has been propelled by providing incentives for installation of modern equipment's to make the coir industry more productive and labour friendly. Some of the common attributes are it provides excellent insulation against temperature and sound.

3.4 Major associations involved in coir promotion

FICEA Is the Confederation of Coir and also allied products exporters of India. FICEA, under its single umbrella, has to its credit all the Exporter Associations of coir from the country namely- the Indian Coir Exporters Chamber, Indian Coir Association, Coir Shippers Council, Travancore Coir Mats and Mating Manufacturers Association and The Coir Pith and Allied Products Manufacturers and Exporters Association, which exports about 1000 crores worth of Coir and Coir Products from the country. It voices the problems and difficulties being faced by the coir industry in general and the exporters in particular.

(Source: Indian Mirror.com)

3.5 Analysis

- Cluster firms never capitalised, the growing export market for coir yarn and mats, which
 are its major products. All the firms are depending only on domestic traders who in turn by
 exporting are making major profits. There is a need for cluster firms to opt for direct export
 market.
- With the existing production process, cluster firms are capable of making pith, for which no conscious efforts were made. In fact cluster firms can opt for a Common Pith making unit, if economics of scale for individual units is adverse.
- Linkage of cluster firms never gone beyond coir board; it is high time for at least major manufacturers to be the members of FICEA, which can facilitate in direct marketing.
- There is a huge untapped market in countries like Russia and Latin America for coir mats and pith, which cluster firms need to tap. However for any exports firms need to understand international quality norms and upgrade their facilities accordingly.



CHAPTER- 4

SWOT AND NEED GAP ANALYSIS

4.1 Cluster SWOT

The SWOT analysis of Tumkur Cluster is based upon the status of the Cluster, Production Process and Market Analysis.

4.1.1 Strength

- Good quality brown fibre and pith are manufactured in the cluster.
- Availability of raw materials like husk and pith
- Availability of skilled manpower
- Committed and experienced 1st and 2nd generation entrepreneurs
- Strong market linkages for marketing of fibre and curled coir
- Maintaining high quality in making of yarn
- Majority of the units opened accounts in local banks
- Strong linkages with coir board and KSCCF
- Strong internal road connectivity with good logistics support
- Use of semi advanced machinery in fibre extraction

4.1.2 Weakness

- Competition is very high among different units of the cluster
- There is lack of cooperation and trust building among owners of major production units.
- No value addition of fibre and pith is done besides geo textiles.
- Diversification of different products is lacking in the cluster.
- There has been no linkage with any technical institute like CCRI in the cluster.
- Lack of understanding about modern technology in pith block, geo textiles is found in the cluster.
- Proper maintenance of machines is not done as expert mechanics are not found at the unit level.
- Quality of husk is being compromised at some units resulting bad reputation.



- Uninterrupted power supply has been a major problem in the cluster.
- Lack of awareness among producers on different Public Support Schemes.

4.1.3 Opportunity

- Growing demand for eco friendly coir products.
- There has been an increase in export demand for coir pith-block.
- Availability of sophisticated machineries for manufacturing coir heo textiles and coir pith blocks of various sizes.
- Technical Institutes related to Coir have invented advanced machinery across the value chain.
- Presence of coir board as major support institution

4.1.4 Threats

- There is unhealthy competition from synthetic products.
- High cost of machinery, which individual units cannot afford
- Outside manufacturers are purchasing husk at a higher price through local agents resulting in increase in price of raw materials.
- Lack of support from Banks and other financial institutions.
- Lack of high capacity storage facilities during rainy season.

4.2 Need Gap Analysis

Based upon the above SWOT analysis of the cluster, area wise need gap analysis is inferred and mentioned as below:

4.2.1 Technology

Except one major unit all other units in the cluster are using outdated technology for defibering and yarn making resulting in less productivity. Efforts for upgrading technology is found to be low in the cluster, may be due to capital intensive nature. Proper maintenance of machinery is a major problem found in the cluster. There is a need for up gradation of technology. Product diversification in lieu with market demand is also suggested in the form of geo textiles and varoius sizes of coir pith manure blocks (25 KG, 5 KG and 650 Grams)

4.2.2 Marketing



The market for this cluster is restricted to local traders/wholesalers and retailers. Kurl-on purchase fibres from some major units in Gubbi, Thygatur and Nittur. Apart from that product like yarn, mats, curling are being consumed at local markets. Coir Pith is being sold at Rs.2/- per kg to nurseries. One unit at Siddapura does some value addition with pith by mixing fertilizers and supplies it to some other states. There is a need to organise exposure visits to places like Pollachito understand better marketing techniques. There is also a need to take few of the vibrant manufacturers to international fairs so as to sensitise them in international market requirements and procedures.

4.2.3 Finance

As it is mentioned the main supporting financial institution for the cluster is State Bank of India (SBI). No other major financial institutions like Banks are providing loans to the units as they don't have proper documents to avail loans. There is a need to create awareness among cluster units on book keeping and financial management by organising EDPs (Entrepreneurship Development Programme). There is also a need to organise an awareness workshop on Public Support Schemes with the help of NABARD, KVIC, MSMEDI, and local DIC.

4.2.4 Linkage with other Institutions

At present the cluster is having linkages with Coir Board and Coir Federation There is a need to establish linkage with CCTRI (Central Coir Training and Research Institute) for quality up gradation and new technology, for export market promotion there is a need to establish linkage with FICEA (Federation of Indian Coir Exports Association), for leveraging NMCP (National Manufacturing Competitions Programme) there is need to establish linkage with MSME-DI. To avail schemes like Rural Mart and UPNRM (Umbrella Programme for Natural Resource Management) linkages with NABARD is suggested. Linkages with Banks will also help in availing loans and benefits under CGTSME (Credit Guarantee Fund Trust for Micro and Small Enterprises).

4.3 Suggested Market Plan for the Cluster

Business model of CFCs: The SPV is proposing Geo textiles, Pith Blocks of 3 different sizes (25 KG, 5 KG and 650 Grams) besides intermediary product 2 Ply Yarn as focus



products under SFURTI, some of which can be marketed through their 13Sales outlets KSCCF, the IA. They also hd a tie up with State PWD and NHAI for sale of Geotextiles.

4.3.1Two Ply Yarn:



The CFC is estimated to produce 100 MT of 2 Ply Yarn, which has good demand in domestic markets from mattress making units. The segment wise estimated distribution of curled coir isgiven as below:

| Shr | Shrushti Seva Samasthe – Adalagere | | | Estimated consumption | |
|---------|---------------------------------------|-----|--------------------------|-----------------------|--|
| | Curled | Coi | r | | |
| | | Po | otential Customers | | |
| | 1 Kurlon- Bangalore | | 40 NT | | |
| <u></u> | Local | 2 | Duroflex- Bangalore | 40 MT | |
| Channel | | 3 | Restolex– Bangalore | | |
| S | | 4 | KSCCF Production Centres | 40 MT | |
| et | | | | | |
| Market | Pan | 1 | Century Ply – Hyderabad | | |
| Σ | India 2 RUBCO Group, Kottayam, Kerala | | 20 MT | | |
| | | | | | |
| | Total 100 MT | | | | |

4.3.2Geo Textiles:



clusterestimated to produce 0.90 lakh Sq. meters of geo

textiles, KSCCL is already having tie up with State PWD department, NHAI, Hatti Gold Fileds Private Limited, to supply more than 1.5 millio square meters of geo textiles as sucn no issues in marketing are envisaged. KSCCL alreay making 3 lakh square meters of such textiles and

supplying to above institutions successfully and gained their confidence. Now, it is also planning to supply the same to Kerala and Maharshtra State Road construction departments.



| | Coir Ge | Coir Geo Textiles | | | | |
|----------------|-----------------------------------|--------------------------------|--|----------------------------|--|--|
| | | Po | otential Customers | • | | |
| | | Karnataka State R&B Department | | | | |
| | | 2 | Hatti Gold Mines Company Limited | | | |
| | | 3 | Karnataka Rural Road Development Agency | | | |
| anne | Local | 4 | Corporates and Residential Welfare Associations for to prevent water leakage | 1 million Sq. Meters | | |
| Market Channel | | 5 | Major Gram panchayats to prevent lake bed erosion | Meters | | |
| ır k | | 6 | Local Nurseries | | | |
| Ma | | | | | | |
| | Pan 4 Kerala State R&B Department | | 0.3 Million Sq. | | | |
| | | 5 | Maharashtra State R&B Department | meters | | |
| | Total | | | 1.30 million Sq. Meters | | |





(Covering of lake beds)

(Covering of roads)



4.3.3 Pith Blocks:

There are Three types of blocks are expected to be produced in the proposed CFC, which are 25 KG, 5 KG and 650 Grams. While bigger blocks are taregetted for exports, 650 gram blocks are taken mainly by major nurseries.

| Pith Blocks (5 KGs and | E-Commerce portals like India | 50000 No's |
|------------------------|-------------------------------|------------|
| 25 KGs) 84000 each | Mart and Amazon, Alibaba | |
| expected to be made | Major Exporters like Sumukha | 90000 No's |
| by CFC | Farm Products – Hosur, | |
| W. W. | KESCO Organic Exports - | |
| | Coimbatore, SMS Exporters, | |
| | Coimbatore, Bloom & Peat | |
| | Products& Venus International | |
| | - Chennai, Kin Agro, Tuticorn | |

4.3.4 Pith Manure: CFC is expected to produce average 1.00 lakh KGs of manure per annum and its market plan is:

| Pith Manure | SreeNidhi Scientific Nursery, | 10000 KGs p.a |
|-------------|--------------------------------|----------------|
| | Raghavendra Nagar | |
| | Nandini Fruits and Avenue, | 10000 KGs p.a. |
| | Tumkur | |
| | Garden View Nursery, Sorana | 20000 KGs p.a. |
| | Green Field Nursery, Chinnatti | 15000 KGs p.a. |
| | Thumbare Nursery, Khamgaon | 10000 KGs p.a. |
| | Local Farmers | 25000 KGs p.a. |



CHAPTER - 5

PROFILE OF THE IMPLEMENTING AGENCY

5.1 Institutional Structure

The Karnataka State Coir Co-Operative Federation was established in the year 1961 with the main objective of developing coir industry through co-operative movement in Karnataka state. This Federation is having 72 primary coir Co-operative societies as its affiliated member societies. There are more than 17 production centre where in all coir products are manufactured apart from this as per the customer demand, new varieties of coir products are also manufactured and sold. The Federation is also having 13 sales outlets and 5 Mobile sales van wherein different types of coir mats, matting cushions, rubberized mattresses, pillows etc. are display and sold.

The Federation is having godown facilities for storage and security of coir products at Bangalore and Arsikere. The Main manufacturing activities are coir fibre (Brown fibre and green husk fibre). Mats Matting, Geo-textiles, Curled coir required for Rubberized coir industry and other value added products. The Federation has provided employment to about 1500 unskilled persons in rural area out of which 90% are women. The main objective of the Federation is as follows:-

- To assist and support primary coir Co-operative societies.
- To provide Training.
- Supply of raw- materials
- Marketing of coir products
- Technical guidance

5.2 Governance Structure

The Organisational structure reflects Board of Directors, headed by President with 11 more members. At present Shri M.K. Puttaraju is the President of the federation. The Board of Directors is ably assisted by Office Staff headed by Managing Director.



5.3 Operational Profile

The regular operations are take care by office 48 member office staff, headed by Managing Director, who will not only take care of HO operations but also field offices and sales outlets. The federation has 5 sales managers, 15 Coir Supervisors of grade I and II based on their seniority, 2 depot managers, other than support staff.

5.4 Management Profile

The Board of Directors will take care of overall administration, while Managing Director along with staff will be take care the operational part. Each member of the federation has been entrusted with a specific task like marketing, input procurement, finance, training, mat procurement, product/ quality up gradation. The Board of Directors has been supported by Secretarial staff, which will take care of operational management at ground level, besides sales operations. Dr. H.R. Arun Kumar is present Managing Director of the Federation who has vast experience in textile and coir industry. He has taken lot of interest and initiatives for the development of the Karnataka Coir Industry. The Federation is having 16 production centres, several retail show rooms, and two mobile sales vans spread across the state, with each one headed by an official of Superintendent/ Supervisor rank person.

5.5 Financial Position

The Federation is aiming for 6crore sales turnover during the current year. The Federation is having a Fixed Asset of Rs.2, 54, 50,670 and Paid-Up Share Capital is Rs. 329.22 lakhs out of which, share capital from state government is Rs.329.00 lakhs.



CHAPTER - 6

PROJECT CONCEPT AND STRATEGY FRAMEWORK

6.1 Project Rationale, frame work and strategy

There is a need to stress on soft interventions at the initial stage so as to improve the capacities of stakeholders which will propel them to establish and run requisite hard interventions in a sustainable way. Since the cluster is having poor social capital, soft interventions play a crucial role. Hard interventions will be addressed, only after the initial awareness programs and exposure visits conducted as second phase preferably in the 2ndquarter of the first year, so as to make the project a sustainable venture. Once the soft and hard interventions are completed based on the additional requirement, leveraging of other public support schemes may be planned.

Addressing common issues:

The cluster firms are not aware of cluster concepts with limited inter member trust, limited awareness on government schemes like NMCP, CLCSSS, and CGTMSE etc. The linkage with banks and FIs are also limited. Lack of entrepreneurial capabilities is one of the reasons for their limited linkage with banks and limited market penetration. They also lack awareness on export policies and procedures. Thus there is a need to implement few soft interventions at cluster level like organising EDPs, awareness workshop on government schemes, interface with banks. These interventions are planned in the first year itself and will be organised at Tumkur which is the central point for the cluster.

6.2 Project Objective

Major objectives of implementing SFURTI in the cluster are:

- ➤ The address the issues of cluster based on their requirement, need and products manufactured, which ultimately strengthen the cluster per se.
- > To improve the aggregate cluster production by introducing part mechanisation and up gradation of existing equipment.
- To improve the social capital of the cluster by capacitating the SPV.
- To establish requisite Common Facilities for value added products
- > To strengthen linkages of cluster firms with support institutions and relevant BDSPs so as to make the proposed interventions sustainable



- > To encourage direct marketing by cluster firms instead of existing trader controlled sales
- > To improve entrepreneurial skills of principal stakeholders so as to gain confidence to opt for export marketing besides improving linkages with banks and FIs

6.3 Expected Benefit

Once the Common Facility Centres are at the disposal of the cluster as well as completing the soft interventions, the expected benefits will be as under:

New Artisans

- Returning back to their traditional and heritage occupation
- New skill development for new artisans
- Increase in regular income
- Improvement in the work culture for sustainable growth with new CFC

New Entrepreneurs

- Through appropriate training develop new entrepreneurs in various processes
- Investment in the cluster will be increased
- Alleviate the unemployment
- Augment the income of rural poor
- Dynamism in coir manufacturing

Cluster

- New opportunity for the cluster members
- Attract more investment
- Develop a strong net work
- Institutionalize a common facility centre
- Product and process standardization
- Quality standardization
- Brand/ image building
- Product Development
- Exporting the cluster products
- Instead of competing among units co-operation is introduced

6.4 Focus Products/ Services

Products: High quality 2 Ply Yarn, Pith Blocks of 25 KG, 5 KG and 650 Grams, Geo Textiles and Pith Manure are the major products of the cluster.



PART – II

CHAPTER – 7 PROJECT INTERVENTIONS

Based on the SWOT and need gap analysis, following soft interventions are proposed for the cluster:

7.1 SOFT INTERVENTIONS

| SL. NO. | ACTIVITY | EXPECTED BENEFITS | APPR. FUNDS ESTIMATE |
|------------|---|--|-------------------------|
| Trus | t Building & Awareness on | Government Schemes | |
| 1 | Interface with Bankers (2 Nos) | ` | |
| 2 | Awareness Workshop on Government Schemes (1Nos) | At least 100 firms get awareness on various schemes like PMEGP, NMCP, CGTSME | 50,000 |
| Trair | ning Programs & SDPs | | |
| 3 | 2 week training on Pith Manure and Block Making (2Nos) | 60 (30*2) participants will be trained in Block and manure making | 4,00,000 |
| 4 | 2 week training program on making of Geo Textiles (2Nos) | 60 (30 * 2Nos) artisans trained in geo textiles making | 4,00,000 |
| 5 | Exposure visit to Polachi Cluster (1 Nos) | 20SPV members to understand better self-governance mechanisms, direct marketing | 1,50,000 |
| 6 | Organising One EDP | 30 participants especially SPV members will adopt better management practices | 50,000 |
| Mark | keting | | |
| 7 | Launching of cluster level Website/ E-commerce portal | For promotion of products through e-commerce | 1,00,000 |
| 8 | Organising buyer-seller meets (2 Nos) | Help the principle firms to understand buyer requirements and led to direct marketing. | 3,00,000 |
| | Total | | 15,00,000 |
| | | | |



7.2 HARD INTERVENTIONS

7.1 Hard Interventions

7.1.1 Automatic Spinning and Geo Textiles Making Unit

At present all the units are using charkas for spinning yarn which can produce 20 KG of yarn from fibre per day per machine. Thus on an average a unit is making only 100 to 150 KG, of yarn. Due to low production they could not able to make geo textiles which require huge quantity of yarn. Moreover the quality of yarn is also not very good since spinning cannot be as tight as made by an automatic spinning machine.

Similarly once the yarn is made, at present there is no value addition is happening, there by manufacturers are losing our higher profits, which can be gained with products like Geotextiles. KCCSF has already established one CFC at Kumta, which is unable to cater to the demand as such SPV and IA are planning to establish a 300 SFT per day capacity geo textile facility.

Both the above facilities will have 20 2 ply yarn machines, Bull Extractor and a Geotextile Power loom, with a total cost of Rs. 1.59 crores.

7.1.2 Pithblock Making and others

Other than the above the CFC is expected to house 5 KG pith block making units (2nos) 25 KG pith Block Making machine (1 Nos), 650 Grams Pith Block Making Machine (1 Nos) besides Pyrolysis and Pith Drier, used for making of manure with capacities of 400 pieces per day of 25 KG and 5 KG blocks, 1500 pieces of 650 grams per day, 500 KG of pith manure per day. The total cost of the machinery is expected 2.70 crores. One transport vehicle is also considered for bringing material and supply of manure, which will costs Rs. 20 lakhs.

A 10000 sqft shed is planned to be constructed for the CFC. At least 50% of the yarn made in the CFC will be internally used as raw material for making of Geeo Textiles. Land for the proposed CFC is with SPV and is situated at Survery no- 40/1 (1 .35 acres) in Gowrikallu, which is converted to commercial land.



CHAPTER – 8 SOFT INTERVENTIONS

Detailing of soft interventions as per the suggested guidelines is given as below:

8.1&2 Proposed Program:Interface with Bankers and Awareness Workshop on Government Schemes (1No each)

Course outline: 100 artisans get awareness on various schemes like Coir UdyamiYoajana, Coir Vikas Yojana, Export Market Scheme, accident insurance scheme of Coir Board and CLCSS, CGTMSE schemes of MOMSME. Besides linkage with banks for at least 20 members.

Duration: One day (each)

Batch Size: 100 artisans x 2 Nos

Trainers and their details: Not applicable

Training delivery method: Officials from Coir Board, DIC, MSME-DI, lead bank will attend

and explain about the relevant artisan centric schemes.

Details of infrastructure required: Excepting a venue, projector and LCD no other

infrastructure is required

Availability of Infrastructure: Community hall will be used for organising the event, while chairs and tables will be taken on hire from local tent house

Cost of training program:

| Awareness Workshop on Govt. schemes | | | | |
|---|--------|--|--|--|
| Venue Cost | 5000 | | | |
| Local TA/ DA | 5000 | | | |
| Refreshments 100 persons @ Rs. 200 per head | 20000 | | | |
| Photo & Video expenses | 10000 | | | |
| Literature & Misc. | 10000 | | | |
| Total | 50000 | | | |
| For 2 programs | 100000 | | | |



8.3Proposed Program: 2 week training program on making and testing of pith blocks and manure

Course outline: 60 workers of major manufacturing firms will be trained block and manure

Duration: Ten Days **Batch Size:** 30 x 2Nos

Trainers and their details: CCRI, Alleppy, Bangalore is a research institute of Coir Board, an autonomous body, under the control of Ministry of Agro and Rural Industries, Government of India. It has vast experience in conducting such programs.

Training delivery method: Class room sessions followed by practical sessions on machines

Details of infrastructure required: Venue (preferably at campus), LCD, Projector, Tables and Chairs

Availability of Infrastructure: Program can also be organised in CCRI Campus, which has all amenities

Method of selection of trainer: As per the norms, selection of trainers has to be done in bidding process. However coir based institutions is limited as such direct selection is preferred.

Cost of training program:

| Venue Cost | 0 |
|---|--------|
| travel expenses for artisans @ Rs. 2000 per head x 30 persons | |
| Local TA/ DA including lodging @ Rs. 300 per day x 10 days x 30 persons | 90000 |
| Faculty Fees to CCRI | 30000 |
| Photo & Video expenses | 10000 |
| | |
| Literature & Misc. Expenses | 10000 |
| Total | 200000 |
| 2Nos | 400000 |





8.4Proposed Program: Two week training program on making of Geo Textiles

Course outline: 60 workers of major manufacturing firms will be trained in Geo Textiles

making

Duration:10 days

Batch Size: 30 x 2 Nos

Trainers and their details: KSCCF, which is now having vast experience and pioneer in

making of geo textiles wil undertake training at their Bangalore Campus.

Training delivery method: Class room sessions followed by practical sessions on

machines

Details of infrastructure required: Venue (preferably at campus), LCD, Projector, Tables

and Chairs

Availability of Infrastructure: President of IA is having a big hall which will be used as

venue, while chairs and tables will be taken on hire from local tent house.

Method of selection of trainer: As per the norms, selection of trainers has to be done in

bidding process. However coir based institutions is limited as such direct selection is

preferred.

Cost of training program:

| Venue Cost | 10000 |
|--|--------|
| travel expenses for faculty | 0 |
| Local TA/ DA | 10000 |
| Stifund for participants 30 persons @ Rs. 200 per head x 10 days | 60000 |
| Raw Material cost @ 2000 per person x 30 | |
| persons | 60000 |
| Faculty Fees | 40000 |
| Photo & Video expenses | 5000 |
| Literature & Misc. expenses | 15000 |
| Total | 200000 |
| 2Nos | 400000 |

8.5Proposed Program: Exposure visit to Polachi Cluster

Course outline: Stakeholders to understand better self-governance mechanisms, direct

marketing

Duration: 3 days

Batch Size: 20 manufacturers, artisans including members of IA/ SPV and CDA

Trainers and their details: Not applicable



Training deliver method: Not applicable

Details of infrastructure required: Not applicable

Availability of Infrastructure: Not applicable

Cost of training program:

| travel expenses 20 SPV/ IA members other than | |
|---|--------|
| CDA@ Rs. 2000 per head | 40000 |
| Lodging & Boarding for members @ Rs. 1500 per | |
| head x 3 days | 90000 |
| Misc. expenses incl. local transport | 20000 |
| Total (2 Nos) | 150000 |

8.6Proposed Program: 3 day EDP

Course outline: 30 SPV members, manufacturers and selected house hold artisans

Duration: One week

Batch Size: 30

Trainers and their details: EDII has more than 4 decades of experience in conducting EDPs with headquarters at Ahmedabad and Branch Offices in almost all the states. They have full-fledged faculty with all amenities in Bangalore Office.

Training delivery method: Class room sessions

Details of infrastructure required: Venue, LCD, Projector, Tables and Chairs

Availability of Infrastructure: President of IA is having a big hall which will be used as venue, while chairs and tables will be taken on hire from local tent house.

Method of selection of trainer: As per the norms, selection of trainers has to be done in bidding process. Thus selection of EDII is tentative and need to go for at least limited bidding.

Cost of training program:

| Venue Cost | | | 50000 |
|-----------------------------------|--|-------|-------|
| travel expenses for faculty | | | 4000 |
| Local TA/ DA | | | 5000 |
| Refreshments 30 persons @ Rs. 200 | | | |
| per head x 3 days | | 18000 | |
| Faculty Fees | | 10000 | |
| Photo & Video expenses | | 5000 | |
| Literature & Misc. expenses | | | 3000 |
| Total | | | 50000 |



8.7Proposed Program: E Commerce Portal

Course outline: For promotion of products through e-commerce

Duration: Continuous dynamic website

Batch Size: Not applicable

Trainers and their details: Not applicable Training delivery method: Not applicable

Details of infrastructure required: Not applicable

Availability of Infrastructure: Not applicable

Method of selection of consultant: selection of consultant will be done in bidding process.

Cost of program: 1.00 lakhs as BDSP fees

8.8Proposed Program: Organising Buyer Seller Meets (2nos)

Course outline: Help the principle firms to understand buyer requirements and led to direct

marketing.

Duration: One day

Batch Size: 50

Trainers and their details: Not applicable Training delivery method: Not applicable

Details of infrastructure required: Venue, LCD, Projector, Tables and Chairs, partitions

Availability of Infrastructure: Will be organised in a hotel at Tumakuru.

Method of selection of trainer: Not applicable

Cost of training program:

| Organising BSMs | |
|--|--------|
| Venue Cost | 50000 |
| Local TA/ DA | 20000 |
| Refreshments 50 persons @ Rs. 300 per head | 15000 |
| | |
| Publishing material expenses | 30000 |
| Photo & Video expenses | 20000 |
| Misc. like opening and | |
| closongceremonty expenses | 15000 |
| Total | 150000 |
| For 2 meets | 300000 |



Activity wise budget for Soft Intervention Action Plan is given as below:

| S. No | Name of the Activity | Time Line | Gol Grant | State Government Contribution | Stake Holders Contribution | Total Funds required |
|-----------|--|--------------|--------------|-------------------------------------|----------------------------------|----------------------------|
| I. Buildi | ng Awareness o | n various Go | vernmer | t Schemes | I | |
| 1 | One Interface with bankers and one Awareness Workshop on Government Schemes (2 Nos) | Q1 & Q3 | 1.00 | 0 | 0 | 1.00 |
| 2 | Exposure visit to Polachi Cluster | Q2 | 1.5 | 0 | 0 | 1.5 |
| 3 | 2 week training on Pith Block and manure making (2Nos) | Q2 – Q3 | 4.0 | 0 | 0 | 4.0 |
| 4 | 2 week training on Geo Textiles (2 Nos) | Q3-Q4 | 4.0 | 0 | 0 | 4.0 |
| 5 | Conducting 3 day EDP | Q4 | 0.50 | 0 | 0 | 0.50 |
| 6 | Web Portal Creation | Q4 – Q5 | 1.00 | 0 | 0 | 1.00 |
| 8 | Organising 2 buyer seller meets | Q4- Q5 | 3.00 | 0 | 0 | 3.00 |
| Grand 7 | Гotal | | 15.0 | 0 | 0 | 15.00 |



CHAPTER – 9
HARD INTERVENTIONS

9.1 Automatic spinning Cum Geo Textile Makin unit:

9.1.1 Proposed intervention

The SPV is contemplating to establish 2 Ply Yarn making Cum Geo Textile making unit which is expected to supply for local PWD and other Road Development Authorities both at State and Ventral Level. Even federation require yarn for their 17 production centres spread across the state. Thus as backward integration it is planned to purchase 20 fully automatic spinning machines, besides one Geo Textiles making power loom, 2 hecklers, and a bull extractor with a capacity of 25 Kg per hour per machine for Yarn and 300 SFT of Geo Textiles per day.

9.1.2 Land details

1.35 acres of commercial land is available, bearing survery number 40/1, in Gowrikallu Village. A 10000 SFT of shed is planned which will house all the proposed facilities, with a total cost of Rs. 80.00 lakhs.

9.1.3 Proposed capacities

The total capacity of Yarn making is coming to 400 KG per Day (with 1 shift) at 100% capacity utilisation and 300 SFT of Geo Textiles per day. However in the first year only 60% capacity utilisation is considered with 5% increase every year. By sixth year, the unit is expected to reach its optimal capacity and from then onwards it is expected to maintain 85% capacity utilisation.

9.1.4 Proposed equipment's/ machines etc.

20 automatic double head spinning machines are considered for the proposed centre, besides one Geo textiles Power loom machine. Other than the above, one bull extractor, 2 heckles and electrical cabling is required. All the accessories of the machines will be given by the supplier and the proposed cost is inclusive of them.

9.1.5 Master Plan/ Detailed engineering drawings

A detailed master plan along with civil estimates are given as annexure – 14



9.1.6 Project Cost

The total project cost includes civil construction and purchase of machinery is given as below:

| Parameter | Specifications | Amount | Total Cost |
|-----------|---|----------|-------------------|
| | | per unit | including tax, |
| | | | freight insurance |
| | | | etc. |
| Civil | 10000 SFT of Shed (Used for all facilities) | 800 | 8000000 |
| Machinery | Automatic spinning machines 20Nos, one | | 18377320 |
| | Geo Textiles power loom, 2 Heckles and | | |
| | one bull extractor besides electrical | | |
| | cabling | | |
| Total | | | 26377320 |

(Detailed break up is given in the financial statements of business plan chapter)

9.1.7 Operation and maintenance model

The product will be sold on common brand basis by the SPV with the help of Federation which is also IA for the project.

9.1.8 Business Plan

While 2 Ply Yarn is used for geo textile making and also sold on common brand, geo textiles will be sold fully by KSCCF on common brand.

9.1.9 Implementation schedule

The civil construction is expected to be completes by end of third quarter of the first year of the project implementation. Purchase and erection of machinery will be done by 1st quarter of 2nd year and plant is expected to start its commercial operations by end of second quarter of second year. It is expected to reach breakeven in the first year of operation.

9.1.10 Any other information pertaining to the project

Nil



9.2 Pith Blocks and Manure Making Unit

9.2.1Proposed intervention

There is a great demand for Pith manure and pith blocks not only in India but also abroad. While local nurseries are expected to purchase the manure and 650 Gram Pith blocks, the exporters and international buyers situated in Chennai, Coimbatore and Bangalore were contacted for purchase of 5 KG and 25 KG Pith Blocks.

9.2.2 Land details

1.35 acres of commercial land is available, bearing survery number 40/1, in Gowrikallu Village. A 10000 SFT of shed is planned which will house all the proposed facilities, with a total cost of Rs. 80.00 lakhs.

9.2.3 Proposed capacities

The capacity of 5 KG and 25 KG Pith Blocks are 400 pieces per day each, 650 grams blocks are 1500 pieces per day and for manure, it is 500 KG per day with one shift of operation. The facility is expected to run 300 working days per annum. However in the first year only 60% capacity utilisation is considered with 5% increase every year. By sixth year, the unit is expected to reach its optimal capacity and from then onwards it is expected to maintain 85% capacity utilisation.



9.2.4 Proposed equipment's/ machines etc.

| S.No. | Name of the machinery | hp | qty | Rate | Total Basic Price | GST @ 18% | Total Amount |
|---------|-------------------------------------|-----|-----|---------|-------------------------|--------------|-----------------|
| 1. Pith | Block Making | | | | | | |
| 1.1 | Pith block 25 kg making machine | 15 | 1 | 1190000 | 1190000 | 214200 | 1404200 |
| 1.2 | Pith block 650 Grams making machine | 15 | 1 | 1187000 | 1187000 | 213660 | 1400660 |
| 1.3 | Pith block 5 kg making machine | 10 | 2 | 1120000 | 2240000 | 403200 | 2643200 |
| 2. Othe | ers | | | ı | | | |
| 3 | Heckler | 0 | 2 | 127000 | 254000 | 45720 | 299720 |
| 4 | Pyrolysis & Pith Drier | 10 | 1 | 6750000 | 6750000 | 1215000 | 7965000 |
| 5 | 2 Ply Yarn Machine | 60 | 20 | 430000 | 8600000 | 1548000 | 10148000 |
| 6 | Bull Extractor | 0 | 1 | 1700000 | 1700000 | 306000 | 2006000 |
| 7 | GeoTextiles Power Loom | 0 | 1 | 3170000 | 3170000 | 570600 | 3740600 |
| 8 | Transport Vehicle | 0 | 1 | 1700000 | 1700000 | 306000 | 2006000 |
| 9 | Coir Pith Grow Bag 25 Kg | 5 | 1 | 760000 | 760000 | 136800 | 896800 |
| 10 | Electrical Cabling | | 1 | 1850000 | 1850000 | 333000 | 2183000 |
| | Total | 115 | | | | | 34693180 |

9.2.5 Master Plan/ Detailed engineering drawings

A detailed master plan along with civil estimates are given as annexure - 14

9.2.6 Project Cost

The total project cost includes civil alterations and purchase of machinery is given as below:

| Parameter | Specifications | Amount per unit | Total cost | Total Cost including tax, freight insurance etc. |
|--------------------|-------------------------------|-----------------|-----------------------------|--|
| Civil | 10000 SFT Shed | | Cost given as in facility 1 | |
| Machinery | As given above | | | 16315860 |
| Working Capital | Selling on common brand basis | 2302000 | 2302000 | 3671000 |
| Total | | | | 19986860 |

9.2.7 Operation and maintenance model

To make the facility sustainable, 100% of the capacity will be sold on common brand basis, where IA along with SPV itself will make the manure, blocks and sell directly to clients.



CHAPTER - 10

PROJECT COST AND MEANS OF FINANCE

10.1 Project Cost

The cost of project include cost of implementing Soft Interventions, Hard Interventions, IA fees and TA fees with a total project span of 3 years. However for SI and HI the aggregate project costs are given. Following table shows the aggregate cost of project:

| SI.No | Particulars | Total |
|-------|---|--------|
| | | |
| Α | Land (Lease) | 0.00 |
| | land Development | 0.00 |
| В | Building & other Civil Works | 0.00 |
| | Civil Works | 80.00 |
| С | Plant and machinery | |
| | a. indigenous | 346.93 |
| | b. import | |
| D | Lease Deposit & Electricity Deposit | 0.00 |
| E | Technical consultancy fee | 0.00 |
| F | Miscellaneous fixed assets | 0.00 |
| G | Erection / installation charges | 0.00 |
| Н | Preliminary expenses | 0.00 |
| I | Pre-operative expenses | 0.00 |
| J | Provision for contingencies | |
| | a. buildings (@2%) | 0.00 |
| | b. Plant & Machinery (10%) | 0.00 |
| | c. Other fixed assets | 0.00 |
| K | Working capital | 36.71 |
| G | Provision for Soft Interventions | 15.00 |
| Н | IA Fees | 20.00 |
| I | TA Fees | 30.00 |
| | Total | 528.64 |



10.2 Means of Finance

Means of finance is mainly confined to SFURTI Grant and Promoter's equity. Promoters are willing to contribute on their own and are not taking any unsecured loans for the project. Thus the details of means of finance are given as below:

| | | Total |
|-------|---------------------------|--------|
| I. | Gol Grant under SFURTI | 482.28 |
| II. | State Contribution if any | 23.18 |
| III. | Promoters Equity | |
| | Own Sources | 23.18 |
| | Unsecured loans | 0.00 |
| Total | | 528.64 |

As per the guidelines 100% grant is considered for implementation of SI plan. For Hard interventions 90% grant is considered. **State Government as their contribution will bring 5% of equity and remaining 5% will contribute SPVs**. IA fee is coming to Rs. 20.00 lakhs, which is within maximum cap of 8% of HI or Rs. 20.00 lakhs, which ever is lower. TA fees are calculated as 8% of HI or 30 lakhs which ever is lower and are coming to Rs.30.00 lakhs. Thus the total project cost is coming to 528.64 lakhs in which GoI grant is 482.28 lakhs, which is with in maximum cap for major cluster i.e. Rs. 500 lakhs.

10.3 Project Phasing

As indicated, project will be implemented in 3 years of time. While first year concentration will be more on implementation of soft interventions and initiation of HI, the second year will not only completion of SI but also completion of CFCs. By third Year, there will not be any SI and only strengthening of established CFCs will be given priority. Accordingly the following phasing has been suggested:



| SI.No | Particulars | 1st Year | 2nd Year | 3rd Year | Total |
|----------|--------------------------------|----------|------------|----------|--------|
| OI.ITO | 1 ditiodiaro | 10t Tour | Ziid i'dai | ora rear | Total |
| Α | Land (Lease) | 0.00 | 0.00 | 0.00 | 0.00 |
| | Land Development | 0.00 | 0.00 | 0.00 | 0.00 |
| В | Building & other Civil Works | 0.00 | 0.00 | 0.00 | 0.00 |
| | Civil Alterations for Spinning | | | | 0.00 |
| | Plant | 0.00 | 0.00 | 0.00 | 0.00 |
| | Civil Works for Mat making | | | | |
| | cum godown | 48.00 | 32.00 | 0.00 | 80.00 |
| С | Plant and machinery | | | | |
| | a. Indigenous | 138.77 | 208.16 | 0.00 | 346.93 |
| | b.Import | | | | |
| | Lease Deposit &Electricity | | | | |
| D | Deposit | 0.00 | 0.00 | 0.00 | 0.00 |
| E | Technical consultancy fee | | | | |
| F | Miscellaneous fixed assets | 0.00 | 0.00 | 0.00 | 0.00 |
| | Erection / installation | 0.00 | | | 0.00 |
| G | charges | 0.00 | 0.00 | 0.00 | 0.00 |
| Н | Preliminary expenses | 0.00 | 0.00 | 0.00 | 0.00 |
| I | Pre-operative expenses | 0.00 | 0.00 | 0.00 | 0.00 |
| J | Provision for contingencies | | | | |
| | a.Buildings (@2%) | 0.00 | 0.00 | 0.00 | 0.00 |
| | b.Plant& Machinery (10%) | 0.00 | 0.00 | 0.00 | 0.00 |
| | c.Other fixed assets | 0.00 | 0.00 | 0.00 | 0.00 |
| K | Working capital | 0.00 | 36.71 | 0.00 | 36.71 |
| | | | | | |
| | Provision for Soft | | | | |
| G | Interventions | 7.50 | 7.50 | 0.00 | 15.00 |
| | | 2.25 | 2.2 | | 00.00 |
| Н | IA Fees | 6.67 | 6.67 | 6.67 | 20.00 |
| | TA F (75% - (OL 11) | 40.00 | 40.00 | 40.00 | 00.00 |
| <u> </u> | TA Fees (75% of SI+HI) | 10.00 | 10.00 | 10.00 | 30.00 |
| | | 040.04 | 004.04 | 40.07 | 500.04 |
| | Total | 210.94 | 301.04 | 16.67 | 528.64 |
| | | 1st Year | 2nd Year | 3rd Year | Total |
| 1. | Gol Grantunder SFURTI | 192.26 | 273.35 | 16.67 | 482.28 |
| II. | State Contribution if any | 0.00 | 0.00 | 0.00 | 0.00 |
| III. | Promoters Equity | 0.00 | 0.00 | 0.00 | 0.00 |
| | Own Sources incl. State Govt. | 10.60 | 27.60 | 0.00 | 16.26 |
| | | 18.68 | 27.69 | 0.00 | 46.36 |
| Total | Unsecured loans | 0.00 | 0.00 | 0.00 | 0.00 |
| Total | | 210.94 | 301.04 | 16.67 | 528.64 |

CHAPTER - 11



PLAN FOR CONVERGENCE OF INITIATIVES

11.1 convergence initiatives:

Coir industry in Koratagereis mainly having 10 units with 250 workers and 550 house hold units. At present these units are depending on manual charkhas for spinning which can produce not even 5 KG per day. Thus the total production of 5 units is not crossing 300 Kgs per day. Thus there is a need to leverage Coir Udyami Yojana, to expand their yarn making facilities by purchasing one fully automatic double head spinning machine per unit. Thus each unit require Rs. 5.00 lakh for purchase of machinery, civil alterations and working capital.

The common convergence activities planned and their tentative estimates are given as below:

| S.No | Activity | Number of firms/ artisans targeted | Tentative project Cost (In Rs.) | Scheme contribution | Bank Loan | Promoter Contribution |
|------|---|------------------------------------|--|---------------------|-----------|--------------------------|
| 1 | Expansion of existing 5 production units with automatic 2 ply spinning machines (one each) under Coir Udyami Yojana | 20 | 20 Nos. x Rs. 5,00,000 = Rs.100,00,000 | 40,00,000 | 55,00,000 | 5,00,000 |
| | | | | | | |
| _ | Total | | 1,00,00,000 | 40,00,000 | 55,00,000 | 5,00,000 |



ENHANCED PROJECT COST WITH CONVERGENCE OF SCHEMES

Overall project cost which is including grant under SFURTI, Stakeholder contribution, and cofounding by Coir Board (Coir Udyami Yojana), Bank Loan is given as below. A component wise break up is give as per the format.

(Rs. In lakhs)

| S.No | Component | Total | Grant under SFURTI | Bank Finance | State Contribution | Grant from other schemes (CUY) | Stakeholder Contribution |
|------|--|--------|--------------------------|-----------------|-----------------------|--|-----------------------------|
| 1 | Soft Interventions | 15.00 | 15.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2 | Hard Interventions (under Core SFURTI) | 463.64 | 417.28 | 0.0 | 23.18 | 0.0 | 23.18 |
| 3 | Convergence For expansion of 20 existing units with auto spinning under CUY | 100.00 | 0.00 | 55.00 | 0.00 | 40.00 | 5.00 |
| 4 | IA Fees | 20.00 | 20.00 | 0 | 0 | 0 | 0 |
| 6 | Technical Agency Fees | 30.00 | 30.00 | 0 | 0 | 0 | 0 |
| | Total | 628.64 | 482.28 | 55.00 | 23.18 | 40.00 | 28.18 |

Thus out of a total of 628.64 lacs as project cost, SFURTI contribution is coming to 77%, Stake Holders contribution is coming to 5% and remaining 18% is shared by Grant under Coir Udyami Yojana, besides bank loan and State Contribution.





CHAPTER - 13

PROJECT TIMELINE

The project implementation schedule with details of activities to be undertaken are given in the following chart based on the project phasing as given in the chapter -8.

| Project Activity | Q1 | Q2 | Q3 | Q4 | Q5 | Q6 | Q7 | Q8 | Q9 | Q10 | Q11 | Q12 | Q13- 14 |
|---|----|----|----|----|----|----|----|----|----|-----|-----|-----|------------|
| Preparation and submission of DPR for proposed HI under SFURTI | | | | | | | | | | | | | |
| Implementation of Trust Building activities under SI | | | | | | | | | | | | | |
| 3. Implementation of trainings/ SDPs under SI | | | | | | | | | | | | | |
| Capacity building initiatives for Self Governance under SI | | | | | | | | | | | | | |
| 5. Market Promotion Activities under SI | | | | | | | | | | | | | |
| 7. Establishment of CFC | | | | | | | | | | | | | |
| 9. Establishment of units under CUY | | | | | | | | | | | | | |
| 10. Monitoring & evaluation | | _ | _ | | | _ | | | | | | | |
| 11. Preparation of road map and exit from the cluster by IA and TA | | | | | | | | | | | | | |



CHAPTER – 14 DETAILED BUSINESS PLAN

It is to be mentioned that no income is expected from any of the soft interventions for SPV. The add on components like convergence initiatives are not included in business plan, as it is too early to assess the production levels and their marketing capability.

The production capacity of Pith Block making & Manure unit is 400 pieces each of 5 KG blocks and 25 KG blocks, 1500 pieces of 650 grams blocks, 500 KGs of manure per day. While for 2 ply Yarn cum geo textiles, it is 360 KGs and 300 SFT per day in one shift. The capacities mentioned are at 100% utilisation. Both the units are expected to reach 60% capacity utilisation in the first year, 65% in the second year and reach a capacity of 85% by 6th year.

14.1 Product Mix:

The focus products of the CFC are geo textiles, 2 Ply Yarn, 5 & 25 KG beside 650 Gram pith Blocks and pith manure. The price of per SFT of geo textiles is Rs. 110, 2 ply yarn is Rs. 12 per KG, per piece of 5 KG pith block is Rs. 30, per piece of 25 KG block is Rs. 80 per KG of pith manure is Rs. 6.

14.2 Manpower Cost:

The man power includes 20 skilled and 8 unskilled workers, who will be administered by manager for whom a provision has been made in the budget. One marketing executive, accounts assistant, and two security guards are also provisioned in the budget.

The total wages for plant is estimated at 34.35 lakhs and for administrative staff the salaries are coming to Rs. 4.13 lakhs, which are inclusive of 25% fringe benefits as per enforcement directorate norms.

(Details of manpower given in annexed financial estimates)

14.3 Utility and other overheads:

Power: The project requires 115 HP power and is expected to cost an amount of Rs. 9.56 lakhs in the first year of operation.

Water: Water of 20 gallons is required per day for industrial purpose for pith wash. So a charge of Rs. 1.200 lakhs is considered for the first year.



No Preliminary expenses and **pre-operative expenses** were considered, as there is no provision under the project.

Admin expenses are considered at 1% on sales, repairs and maintenance as 1% of sales and sales expenses as 1% on sales.

14.4 Depreciation

A depreciation of 3.34% on buildings and 4.75% on plant and machinery considered as per the Government Norms. While Straight-line method is used for profit and loss account statement, WDV method is used for tax calculations. Total depreciation per year is coming to Rs. 19.15 lakhs per annum.

14.5 Working Capital

Since 100% of capacity is used for direct marketing, the total working capital is coming to Rs. 36.71 lakhs and details are given as below:

| Particulars | No. Of | 2020 |
|---|--------|-------|
| | months | |
| Current Assets | | |
| 1. Raw materials | 2.00 | 9.00 |
| 2. Consumables, Stores and spares | 1.00 | 0.45 |
| Stock in process (Month's cost of production) | 0.25 | 2.70 |
| 4. Finished Goods (Months cost of sales) | 1.00 | 10.79 |
| 5. Export's receivables | 0.00 | 0.00 |
| 6. Receivables other than exports | 1.00 | 14.90 |
| Total Current Assets (A) | | 37.84 |
| Current Liabilities | | |
| Creditors for purchases | 0.25 | 1.13 |
| | | 0.00 |
| Total Current Liabilities (B) | | 1.13 |
| | | |
| Working Capital Gap (A-B) | | 36.71 |
| Less: Bank Borrowing for working capital | | 0.00 |
| | | |
| Margin money for working capital | | 36.71 |



14.6 Financial Projections

Profitability Statement: Given as below:

| Year Ending 31st March | 2021 | 2022 | 2023 | 2024 | 2025 |
|--|--------|--------|--------|--------|--------|
| Production Capacity Utilization | 0.60 | 0.65 | 0.70 | 0.75 | 0.80 |
| Sales as percentage of installed | 0.00 | 2.05 | . 70 | 0.75 | 0.00 |
| capacity | 0.60 | 0.65 | 0.70 | 0.75 | 0.80 |
| Sales/ Total Income | 4=0=0 | 400.0= | | 222.4 | |
| Gross Domestic Sales | 178.78 | 193.67 | 208.57 | 223.47 | 238.37 |
| Less: Excise Duty | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Net Domestic Sales | 178.78 | 193.67 | 208.57 | 223.47 | 238.37 |
| Export Sales | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Net Sales | 178.78 | 193.67 | 208.57 | 223.47 | 238.37 |
| Other Operational Income | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Income | 178.78 | 193.67 | 208.57 | 223.47 | 238.37 |
| | | | | | |
| COST OF PRODUCTION- SALES | | | | | |
| Raw material Consumed | 54.00 | 59.40 | 65.34 | 71.87 | 79.06 |
| Consumables, Stores and spares (3% on sales) | 5.36 | 5.81 | 6.26 | 6.70 | 7.15 |
| Power, Fuel and other utilities (Variable) | 6.69 | 7.25 | 7.81 | 8.36 | 8.92 |
| Power, Fuel and other utilities (Fixed) | 2.87 | 4.14 | 4.46 | 4.78 | 5.10 |
| Water | 1.20 | 1.26 | 1.32 | 1.39 | 1.46 |
| Factory salaries & Wages (variable) | 34.35 | 34.35 | 34.35 | 34.35 | 34.35 |
| Factory salaries & Wages (fixed) | 4.13 | 4.13 | 4.13 | 4.13 | 4.13 |
| Repair and maintenance | 1.79 | 1.94 | 2.09 | 2.23 | 2.38 |
| Other Variable Expenses | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Depreciation | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 |
| Sub Total | 129.53 | 137.42 | 144.90 | 152.97 | 161.70 |
| Add: Opening Stock in process | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Less: Closing stock in process | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| COST OF PRODUCTION | 129.53 | 137.42 | 144.90 | 152.97 | 161.70 |
| Add: Opening stock of finished goods | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Less: Closing stock of finished goods | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Cost of sales | 129.53 | 137.42 | 144.90 | 152.97 | 161.70 |
| Selling Packing &Distribution Expenses | 1.79 | 1.94 | 2.09 | 2.23 | 2.38 |
| Administrative & Misc. Expenses | 1.79 | 1.94 | 2.09 | 2.23 | 2.38 |
| Sub Total | 133.11 | 141.30 | 149.07 | 157.44 | 166.47 |
| Profit Before Interest and Tax (PBIT) | 45.67 | 52.38 | 59.50 | 66.03 | 71.90 |
| Interest on Bank Loan | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |



| Interest on unsecured loan | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|----------------------------------|-------|-------|-------|-------|-------|
| Interest on bank borrowing | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Operating Profit | 45.67 | 52.38 | 59.50 | 66.03 | 71.90 |
| Preliminary expenses written off | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Non Operational Income | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Profit Before Tax (PBT) | 45.67 | 52.38 | 59.50 | 66.03 | 71.90 |
| Provision for taxation | 1.49 | 6.34 | 10.40 | 14.58 | 18.25 |
| Profit After Tax | 44.18 | 46.03 | 49.10 | 51.45 | 53.65 |

14.8 Break Even Analysis

The project will reach breakeven in the first year of operation. During the first year the variable expenses are coming to Rs. 102.19 lakhs with a contribution of Rs. 76.58 lakhs thus leaving a breakeven of 38.80%. The breakeven will show a declining trend and by 6th year it will reach to 30.05, which is significant.

(Please refer annexure 13 for detailed BE analysis)

14.9 IRR Calculation

Both pre and post-tax IRR were calculated to assess the viability of the project. The average IRR before tax is coming to 11.07with an NPV of Rs. 102.08 lakhs at 7% discount rate. The average IRR post tax is coming to 7.40 with NPV of Rs. 9.31 lakhs. Since there is no bank lending the IRR appears to be on very positive side showing the viability of the project.

(Please refer annexure 12 for detailed IRR analysis)

Conclusions:

The above financial statements indicate that the proposed facilities are viable, provided at least 60% capacity utilization is ensured. Any drop in sale charges more than 10% and increase in expenditure cost by 10% will make the unit a non-viable proposition.

Note: The detailed financial statements are given as annexure 1 to 13.



CHAPTER - 15

PROPOSED IMPLEMENTATION FRAMEWORK

15.1 Role of implementing agency

Following are the expected role of implementing agency

- Appointment and monitoring of the performance of CDA
- Selection of relevant beneficiaries for each activity balancing all the areas of concentration and stakeholders
- Micro planning of each activity in to sub activities and make a plan, besides sticking to time lines
- Acquisition of all clearances, documents, NOCs for land, power, water, construction from concerned line departments with the help of TA.
- Preparation of quarterly progress reports, expenditure statements on timely basis with the help of TA.
- Leveraging of other State Schemes for add on activities with due help from TA
- Capacitate its executive members for strong self-governance

15.2 Details of strategic partners and other project stakeholders

TA needs to help the IA in not only preparation of DSR and subsequent DPR but also in identification of competent CDA, implementation of SI and HI as per the plan. They also expected to help IA in framing proper O&M framework for CFC maintenance.

Coir Board is required to release the funds on time once the yearly action plan has been submitted. It also needs to provide technical help wherever required since coir sector comes under its fold.

CCRI play a crucial role in organising few of the training programs like on advanced practices in mat making, rope making etc.

Coir Board

The CB will act as the Nodal Agency. The agency will not only provide financial assistance in the form of grant in aid but also act as apex monitoring agency to oversee the progress of the proposed CFC through its regional office at Bengaluru. The nodal agency will also appraise the



implementation and progress of the CFC to the Scheme Steering Committee headed by Secretary, Ministry of MSME.

Commissioner of Industries (Col)

As state level apex agency for industrial development, they can help the IA/ SPV in dovetailing state schemes with specific reference to establishment of hard interventions.

Working Committee (WC)

A WC will be formed preferably chaired by District Magistrate, with nominated members from Commissioner of Industries, Coir Boar local office, NABARD, SPV and a related Technical Institution. The WC will play the role of an advisor in technical, financial, marketing and management mechanisms for smooth functioning of CFC. It will monitor the progress of the CFC on monthly/ quarterly basis and suggest corrective actions wherever required. It will be a catalyst committee between SPV and other concerned Central/ State institutions for smooth coordination.

15.3 Structure and composition of SPV

The Proposed Common Facilities will be managed by Special Purpose Vehicle. The SPV will oversee the following functions:

- Establish, operate and maintain all common facilities as mentioned in the DPR.
- Collection of user charges from SPV members and other users of the facilities so as to meet the recurring expenses and future expansions
- Preparation and submission of progress reports to KVIC through TA

The management of the CFC will be a three tier structure for smooth and uninterrupted operations and is as follows:

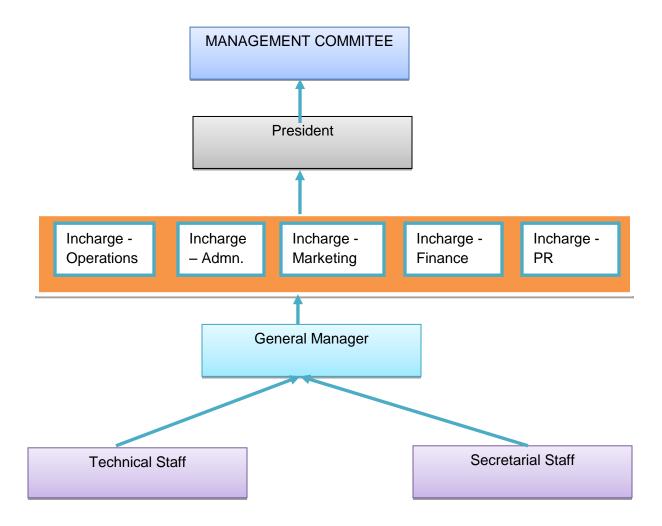
The Management Committee: It is themain governing body for the SPV which is ably assisted by Technical and Secretarial staff. At present committee is having 3 executive namely President, Secretary and Treasurer. While the President will oversee the entire operations, the other 2 executives and 2 members are entrusted with specific responsibility like marketing, technical, finance, Public relations etc. based on his past experience and qualifications.



The technical staff: The Common Facility will have its own technical staff who will work on full time basis. The technical staff is headed by an experienced Manager and will be assisted by skilled and unskilled employees to run the proposed hard interventions.

The Secretarial Staff: A competent and well qualified person will be appointed as the General Manager who will look after day to day operations of CFC and is directly reporting to Management Committee. He will be assisted by an accountant and assistant besides security guards who will work on shift basis.

The proposed organizational structure of the CFC is given as below:



KORATAGERE COIR CLUSTER DPR - DETAILED PROJECT REPORT



CHAPTER – 16 EXPECTED IMPACT

The expected impact is given at sub cluster level since each one is unique in its dynamics and production levels. The sub cluster wise impact is given as below:

16.1.1 at Enterprise Level

Number of direct beneficiary firms: all manufacturing firms along with 800 artisans.

a) Likely range of outputs:

- At least 60 workers, artisans will be trained in advanced Geo Textiles making besides 60 artisans in making of pith manure and pith blocks
- At least 10 firms will start export marketing and 20 house hold units direct marketing by becoming producers
- At least 20major units/ household units will be benefitted under Public Support Schemes like CUY

b) Indirect beneficiary firms:

Strengthening of forward and backward linkages and local institutions, provision of linkages with public and private support institutions, strengthening of local infrastructure through public-private partnerships would benefit at least 80% of the existing cluster enterprises indirectly, in 3 years of intervention.

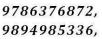
16.1.2 Cluster Level

- Strengthening of SPV for establishment and management of proposed hard interventions
- Establishment of a common facility centre for Geo Textiles, 2 Ply yarn, pith Block, pith manure.
- Strong linkages with related institutions and BDSPs like CCRI, FICEA, NIFT and Banks, Coir Board and DIC
- Increase in productivity by 50 to 60%, turnover by 50 to 60%, employment by 80%

The performance indicators at cluster level are given as below:



| S.No | Indicator | Present Status | Post Intervention (At the end of 3 rd Year) | |
|------|--|-------------------|--|--|
| | | 400 MT of | 600 MT of fiber, 1000 MT | |
| | | fibre, 900 | of manure, 63000 SFT of | |
| | | MT of pith | Geo Textiles, 84000 | |
| 1 | Total Production (in MT/ Nos) | | pieces of 25 KG and 5 KG | |
| | () | | each pith blocks, 3.15 lakh | |
| | | | pieces of 650 Grams | |
| | | | blocks | |
| 2 | Total Turnover (Rs. In lakhs) | 125 | 333 | |
| 3 | Investments (Rs. In lakhs) | 120 | 580(including CFCs) | |
| 4 | Profitability (in Percentage) | 7% to 10% | 14% to 17% | |
| 5 | No. of Artisans | 825 | 1000 | |
| 6 | Capacity Utilization (in %) | 40 to50 | 70 to 80 | |
| 7 | Capacity Utilization (in %) Skilled Artisan income (Rs. in | 5000 to 7000 | 8000 to 10000 | |
| | Thousands) | 0000107000 | 0000 10 10000 | |
| 8 | Semi SkilledArtisan income (Rs. in | 4000 to 5000 | 6000 to 7000 | |
| | Thousands) | 0 | 20 | |
| 9 | Direct Marketing by artisans (In nos.) | 0 | 20 | |
| 9 | Export marketing by Manufacturers | U | 10 | |
| 10 | Beneficiaries under Coir Udyami Yojana | 0 | 20 | |
| | Artisans to be covered under social | | | |
| | benefit schemes (Jandhan + Pradhan | | | |
| 11 | Mantri SurakshaBheema Yojana + | 0 | 1000 No's | |
| | Atal Pension Yojan + Pradhan Mantri | | | |
| | JeevanJyothiBheemaYoujana) | | | |





304/D-2 R.R.NAIUDU INDUSTRIAL ESTATE, SINGANALLUR, COIMBATORE-641005

Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

GSTIN: 33ABHFA1522D1Z7

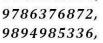
Annexure - 1

| | Cost of the Project and Means of Finance | | | | | | | | |
|-------|--|---|----------------|-------------|--|--|--|--|--|
| | | - | | Rs.In lakhs | | | | | |
| SI.No | Particulars Already incurred 1 | | To be incurred | Total Cost | | | | | |
| Α | Land | - | - | - | | | | | |
| | land Development | - | - | - | | | | | |
| В | Building & other Civil Works | - | 80.00 | 80.00 | | | | | |
| С | Plant and machinery | | | | | | | | |
| | a. indigenous | - | 346.93 | 346.93 | | | | | |
| | b.import | - | - | - | | | | | |
| | c.Other fixed assets | - | - | - | | | | | |
| D | Working capital | - | 36.71 | 36.71 | | | | | |
| | Total : | - | 463.64 | 463.64 | | | | | |

MEANS OF FINANCE

| | WI- | ANOUTHINANUE | | |
|--------|-------------------------------|-----------------------|------------------------------|-------------|
| | | | | Rs.In Lakhs |
| Sl.No. | Particulars | amount already raised | amount proposed to be raised | Total |
| | Equity | | | |
| Α | Equity from spv@5% | - | - | 23.18 |
| | Quasi Equity | | | |
| F | Interest free unsecured loans | - | - | - |
| G | Subsidy : central govt. (90%) | - | - | 417.28 |
| Н | Subsidy: state govt. 5% | - | - | 23.18 |
| | Total | _ | _ | 463.64 |

| Annexu | Annexure – II Details of Machinery | | | | | | | | |
|---------|------------------------------------|----|-----|------|----------------------|--------------|--------------|--|--|
| S.No. | Name of the machinery | hp | Qty | Rate | Total Basic Price | GST @ 18% | Total Amount | | |
| 1. Pith | Block Making | | | | | | | | |





304/D-2 R.R.NAIUDU INDUSTRIAL ESTATE, SINGANALLUR, COIMBATORE-641005

Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

| 1 | Pith block 25 kg making machine | 15 | 1 | 1190000 | 1190000 | 214200 | 1404200 |
|--------|-------------------------------------|-----|----|---------|---------|---------|----------|
| 2 | Pith block 650 Grams making machine | 15 | 1 | 1187000 | 1187000 | 213660 | 1400660 |
| 3 | Pith block 5 kg making machine | 10 | 2 | 1120000 | 2240000 | 403200 | 2643200 |
| 3. Oth | ers | -1 | | | | | |
| 4 | Heckler | 0 | 2 | 127000 | 254000 | 45720 | 299720 |
| 5 | Pyrolysis & Pith Drier | 10 | 1 | 6750000 | 6750000 | 1215000 | 7965000 |
| 6 | 2 Ply Yarn Machine | 60 | 20 | 430000 | 8600000 | 1548000 | 10148000 |
| 7 | Bull Extractor | 0 | 1 | 1700000 | 1700000 | 306000 | 2006000 |
| 8 | GeoTextiles Power Loom | 0 | 1 | 3170000 | 3170000 | 570600 | 3740600 |
| 9 | Transport Vehicle | 0 | 1 | 1700000 | 1700000 | 306000 | 2006000 |
| 10 | Coir Pith Grow Bag 25 Kg | 5 | 1 | 760000 | 760000 | 136800 | 896800 |
| 11 | Electrical Cabling | | 1 | 1850000 | 1850000 | 333000 | 2183000 |
| | Sub Total - 1 | 115 | | | | | 34693180 |

| | Annexure - III | | | | | | | |
|----------------------------|----------------------|---------------|-----------|--|--|--|--|--|
| Detailed Workings | | | | | | | | |
| Description | Quantity (SFT/ No's) | Rate (In Rs.) | Amount | | | | | |
| General | | | | | | | | |
| For Spinning Unit | | | | | | | | |
| Shed &Godown | 10000 | 800 | 80,00,000 | | | | | |
| Total | | | 80.00 | | | | | |
| Details given in Quotation | | | | | | | | |

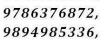
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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

| | | | | Annex | kure –IV | | | |
|---|-------|-------|--------|---------|------------|---------|--------|-------|
| | 1 | 1 | | In | puts | | | |
| | | | | | | | | |
| YEAR | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 202 |
| | | | | | | | | |
| | | | | | | | | |
| Yarn (3000 KG per day x Rs. 10 per Kg) | 54.00 | 59.40 | 65.34 | 71.87 | 79.06 | 86.97 | 91.32 | 95.8 |
| | | | | | | | | |
| Power & Diesel | 9.56 | 10.35 | 11.15 | 11.95 | 12.74 | 13.54 | 13.54 | 13.5 |
| Water | 1.20 | 1.26 | 1.32 | 1.39 | 1.46 | 1.53 | 1.61 | 1.6 |
| Total | 64.76 | 71.01 | 77.81 | 85.21 | 93.26 | 102.04 | 106.46 | 111.1 |
| Total Cost | 64.76 | 71.01 | 77.81 | 85.21 | 93.26 | 102.04 | 106.46 | 111.1 |
| | | | COST C | OMPONEN | ITS AS % O | F SALES | | |
| | | | | | | | | |
| Cost Component | | Sales | | | | | | |
| Admn. Expenses | | 1.00% | | | | | | |
| Repairs&Maintenance | _ | 1.00% | | | | | | |





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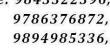
Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

GSTIN: 33ABHFA1522D1Z7

| | | | | | — | |
|------------------|---|-------|--|--|----------|--|
| | | | | | | |
| Selling Expenses | 1 | 1.00% | | | | |
| 30g = x 50000 | | | | | | |

| DETAILS OF MANDOWED DECILIDED | | | | | | | | | |
|-------------------------------|---------|--|-------------------------------|--|--|--|--|--|--|
| OF MANPOWE | K KEQUI | KED | | | | | | | |
| | No. | Salary/ month | Annual Wages & Salaries | | | | | | |
| | | Rs. | Rs. lakhs | | | | | | |
| | | 17000 | 1.00 | | | | | | |
| | _ | | 1.80 | | | | | | |
| | · · | | 2.88 | | | | | | |
| | 0 | 10000 | 0.00 | | | | | | |
| | 20 | 7500 | 18.00 | | | | | | |
| | 8 | 5000 | 4.80 | | | | | | |
| | 31 | | 27.48 | | | | | | |
| @25% | | | 6.87 | | | | | | |
| | | | 34.35 | | | | | | |
| | | | | | | | | | |
| | 0 | 15000 | 0.00 | | | | | | |
| | 1 | 10000 | 1.20 | | | | | | |
| | 1 | 7500 | 0.90 | | | | | | |
| | 2 | 5000 | 1.20 | | | | | | |
| | 4 | | 3.3 | | | | | | |
| @25% | | | 0.83 | | | | | | |
| | | | 4.13 | | | | | | |
| | 25 | <u> </u> | 38.48 | | | | | | |
| | @25% | No. No. 1 2 0 20 8 31 @25% 0 1 1 2 4 | month Rs. | | | | | | |

ANNEXURE-V





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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

| Г | | | 010 1001 | | | | | |
|----------------------------------|--------|--------|-----------|------------|-----------|--------|--------|---|
| | | BA | SIC ASSUM | IPTIONS FO | R PROFITA | BILITY | | 1 |
| REVENUE PROJECTIONS | | | | | | | | |
| V | | | | | | | | |
| YEAR | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | |
| Capacity Utilization (%) | 60% | 65% | 70% | 75% | 80% | 85% | 85% | |
| I. Pith Blocks (25 KG) | | | | | | | | |
| Installed Capacity (In No's) | 120000 | 120000 | 120000 | 120000 | 120000 | 120000 | 120000 | , |
| Actual Sale capacity (In No's) | 72000 | 78000 | 84000 | 90000 | 96000 | 102000 | 102000 | |
| Sale cost (Rs/No) | 80 | 80 | 80 | 80 | 80 | 80 | 80 | |
| Revenue(Rs lakhs) | 57.60 | 62.40 | 67.20 | 72.00 | 76.80 | 81.60 | 81.60 | |
| | | | | | | | | |
| II. Coir Pith Blocks (5KG) | | | | | | | | |
| Installed Capacity (In No's) | 120000 | 120000 | 120000 | 120000 | 120000 | 120000 | 120000 | |
| Actual Sale capacity (In No's) | 72000 | 78000 | 84000 | 90000 | 96000 | 102000 | 102000 | |
| Sale cost (Rs/No) | 30 | 30 | 30 | 30 | 30 | 30 | 30 | |
| Revenue(Rs lakhs) | 21.60 | 23.40 | 25.20 | 27.00 | 28.80 | 30.60 | 30.60 | |
| II. Coir Pith Blocks (650 Grams) | | | | | | | | |
| Installed Capacity (In No's) | 450000 | 450000 | 450000 | 450000 | 450000 | 450000 | 450000 | 4 |
| Actual Sale capacity (In No's) | 270000 | 292500 | 315000 | 337500 | 360000 | 382500 | 382500 | 3 |
| Sale cost (Rs/No) | 10 | 10 | 10 | 10 | 10 | 10 | 10 | |
| Revenue(Rs lakhs) | 27.00 | 29.25 | 31.50 | 33.75 | 36.00 | 38.25 | 38.25 | |
| IV. Pith Manure (Common Brand) | | | | | | | | |
| Installed Capacity (In Kgs) | 150000 | 150000 | 150000 | 150000 | 150000 | 150000 | 150000 | , |
| Production Capacity (In Kgs) | 90000 | 97500 | 105000 | 112500 | 120000 | 127500 | 127500 | |
| Sale cost per KG In Rs. | 6 | 6 | 6 | 6 | 6 | 6 | 6 | |
| Revenue(Rs lakhs) | 5.40 | 5.85 | 6.30 | 6.75 | 7.20 | 7.65 | 7.65 | |
| V. Geotextiles | | | | | | | | |
| Installed Capacity (In | 90000 | 90000 | 90000 | 90000 | 90000 | 90000 | 90000 | |

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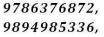


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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

| Meters) | | | | | | | | |
|------------------------------|--------|--------|--------|--------|--------|--------|--------|----|
| Installed Capacity (In | | | | | | | | |
| Meters) | 54000 | 58500 | 63000 | 67500 | 72000 | 76500 | 76500 | 7 |
| Installed Capacity (In | | | | | | | | |
| Meters) | 110 | 110 | 110 | 110 | 110 | 110 | 110 | |
| Revenue(Rs lakhs) | 59.40 | 64.35 | 69.30 | 74.25 | 79.20 | 84.15 | 84.15 | 8 |
| VI. 2 Ply Yarn | | | | | | | | |
| Installed Capacity (No. Kgs) | 108000 | 108000 | 108000 | 108000 | 108000 | 108000 | 108000 | 10 |
| Production Capacity (In | | | | | | | | |
| Kgs) | 64800 | 70200 | 75600 | 81000 | 86400 | 91800 | 91800 | 9 |
| Sale cost per KG | 12 | 12 | 12 | 12 | 12 | 12 | 12 | |
| Revenue(Rs lakhs) | 7.78 | 8.42 | 9.07 | 9.72 | 10.37 | 11.02 | 11.02 | 1 |
| TOTAL REVENUE | 178.8 | 193.7 | 208.6 | 223.5 | 238.4 | 253.3 | 253.3 | 2 |

| | | ANN | IEXURE - | - VI | | | | |
|--|--------|---------|----------|----------|--------|--------|--------|--------|
| | PROJEC | TED PRC | FITABIL | ITY STAT | EMENT | | | |
| Year Ending 31st March | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 |
| Production Capacity Utilization | 0.60 | 0.65 | 0.70 | 0.75 | 0.80 | 0.85 | 0.85 | 0.85 |
| Sales as percentage of installed capacity | 0.60 | 0.65 | 0.70 | 0.75 | 0.80 | 0.85 | 0.85 | 0.85 |
| Sales/ Total Income | | | | | | | | |
| Gross Domestic Sales | 178.78 | 193.67 | 208.57 | 223.47 | 238.37 | 253.27 | 253.27 | 253.27 |
| Less: Excise Duty | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Net Domestic Sales | 178.78 | 193.67 | 208.57 | 223.47 | 238.37 | 253.27 | 253.27 | 253.27 |
| Export Sales | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Net Sales | 178.78 | 193.67 | 208.57 | 223.47 | 238.37 | 253.27 | 253.27 | 253.27 |
| Other Operational Income | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Income | 178.78 | 193.67 | 208.57 | 223.47 | 238.37 | 253.27 | 253.27 | 253.27 |
| | | | | | | | | |
| COST OF PRODUCTION- SALES | | | | _ | | | | |
| Raw material Consumed | 54.00 | 59.40 | 65.34 | 71.87 | 79.06 | 86.97 | 91.32 | 95.88 |
| Consumables, Stores and spares (3% on sales) | 5.36 | 5.81 | 6.26 | 6.70 | 7.15 | 7.60 | 7.60 | 7.60 |

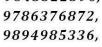




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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

| 1 | | | | | | | | |
|--|--------|--------|--------|--------|--------|--------|--------|--------|
| Power, Fuel and other utilities (Variable) | 6.69 | 7.25 | 7.81 | 8.36 | 8.92 | 9.48 | 9.48 | 9.48 |
| Power, Fuel and other utilities (Fixed) | 2.87 | 4.14 | 4.46 | 4.78 | 5.10 | 5.42 | 5.42 | 5.42 |
| Water | 1.20 | 1.26 | 1.32 | 1.39 | 1.46 | 1.53 | 1.61 | 1.69 |
| Factory salaries & Wages (variable) | 34.35 | 34.35 | 34.35 | 34.35 | 34.35 | 34.35 | 34.35 | 34.35 |
| Factory salaries & Wages (fixed) | 4.13 | 4.13 | 4.13 | 4.13 | 4.13 | 4.13 | 4.13 | 4.13 |
| Repair and maintenance | 1.79 | 1.94 | 2.09 | 2.23 | 2.38 | 2.53 | 2.53 | 2.53 |
| Other Variable Expenses | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Depreciation | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 |
| Sub Total | 129.53 | 137.42 | 144.90 | 152.97 | 161.70 | 171.15 | 175.58 | 180.22 |
| Add: Opening Stock in process | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Less: Closing stock in process | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| COST OF PRODUCTION | 129.53 | 137.42 | 144.90 | 152.97 | 161.70 | 171.15 | 175.58 | 180.22 |
| Add: Opening stock of finished goods | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Less: Closing stock of finished goods | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Cost of sales | 129.53 | 137.42 | 144.90 | 152.97 | 161.70 | 171.15 | 175.58 | 180.22 |
| Selling Packing &Distribution Expenses | 1.79 | 1.94 | 2.09 | 2.23 | 2.38 | 2.53 | 2.53 | 2.53 |
| Administrative & Misc. Expenses | 1.79 | 1.94 | 2.09 | 2.23 | 2.38 | 2.53 | 2.53 | 2.53 |
| Sub Total | 133.11 | 141.30 | 149.07 | 157.44 | 166.47 | 176.22 | 180.64 | 185.29 |
| Profit Before Interest and Tax (PBIT) | 45.67 | 52.38 | 59.50 | 66.03 | 71.90 | 77.05 | 72.63 | 67.98 |
| Interest on Bank Loan | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Interest on unsecured loan | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Interest on bank borrowing | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Operating Profit | 45.67 | 52.38 | 59.50 | 66.03 | 71.90 | 77.05 | 72.63 | 67.98 |
| Preliminary expenses written off | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Non Operational Income | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Profit Before Tax (PBT) | 45.67 | 52.38 | 59.50 | 66.03 | 71.90 | 77.05 | 72.63 | 67.98 |
| Provision for taxation | 1.49 | 6.34 | 10.40 | 14.58 | 18.25 | 21.07 | 20.94 | 20.43 |
| Profit After Tax | 44.18 | 46.03 | 49.10 | 51.45 | 53.65 | 55.98 | 51.68 | 47.54 |





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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

| | | | ANNEX | URE – VI | <u> </u> | | | | | |
|------------------------------------|------------------|--------|---------|----------|---------------|--------|--------|--------|--------|-------------|
| | | ROJECT | | | | NT | | | | |
| | Г | ROJECT | ED GAGI | 1 FLOW |) I A I Elvil | IN I | | | | (Rs. Lac |
| DETAILS | Const. Period | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 |
| A. SOURCES OF FUNDS | | | | | | | | | | |
| PBT with interest added back | 0.00 | 45.67 | 52.38 | 59.50 | 66.03 | 71.90 | 77.05 | 72.63 | 67.98 | 63. |
| 2. Add Depreciation | | | | | | | | | | |
| other non cash expenses | 0.00 | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 | 19. |
| Increase in Equity Share Capital | 46.36 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0. |
| 4. Increase in term loan | 0.00 | | | | | | | | | |
| 4. Increase in Subsidy | 440 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0. |
| 5. Increase in current liabilities | | 36.71 | 2.99 | 2.93 | 2.98 | 3.04 | 3.10 | 1.37 | 1.39 | 1. |
| TOTAL SOURCES | 486.83 | 101.53 | 74.52 | 81.59 | 88.16 | 94.09 | 99.30 | 93.15 | 88.52 | 83. |
| B. DISPOSITION OF FUNDS | | | | | | | | | | |
| Increase in capital expenditure | 426.93 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0. |
| 2. Preliminary & Pre op expenses | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0. |
| 3. Increase in Current Assets | | 44.69 | 3.72 | 3.72 | 3.72 | 3.72 | 3.72 | 0.00 | 0.00 | 0. |
| 4. Repayments of Term Loans | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0. |
| 5. Taxation | 0.00 | 1.49 | 6.34 | 10.40 | 14.58 | 18.25 | 21.07 | 20.94 | 20.43 | 20. |
| TOTAL APPLICATION | 426.93 | 46.18 | 10.07 | 14.12 | 18.30 | 21.97 | 24.80 | 20.94 | 20.43 | 20. |
| C. NET SURPLUS/ DEFICIT | 59.90 | 55.35 | 64.45 | 67.46 | 69.86 | 72.12 | 74.50 | 72.20 | 68.08 | 63. |
| D. ADD : OPENING CASH BALANCE | 0.00 | 59.90 | 115.24 | 179.69 | 247.16 | 317.02 | 389.14 | 463.64 | 535.84 | 603. |
| E. CLOSING CASH BALANCE | 59.90 | 115.24 | 179.69 | 247.16 | 317.02 | 389.14 | 463.64 | 535.84 | 603.93 | 667. |

| ANNEXURE - VIII | | | | | | | | | | | | |
|-----------------|-------------------------|--|--|--|--|--|--|--|--|--|--|--|
| | PROJECTED BALANCE SHEET | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |

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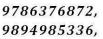


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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

| DETAILS | Const. Period | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 |
|-----------------------------|---------------|--------|--------|--------|--------|--------|--------|--------|--------|
| | | | | | | | | | |
| LIABILITIES | | | | | | | | | |
| | | | | | | | | | |
| 1. Share Capital | 46.36 | 46.36 | 46.36 | 46.36 | 46.36 | 46.36 | 46.36 | 46.36 | 46.36 |
| 2. Reserves & Surplus | 0.00 | 44.18 | 90.21 | 139.32 | 190.77 | 244.42 | 300.40 | 352.08 | 399.62 |
| 3. subsidy (Central +State) | 440.46 | 440.46 | 440.46 | 440.46 | 440.46 | 440.46 | 440.46 | 440.46 | 440.46 |
| 4. Term Loans | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 4 Working Capital | | 36.71 | 39.70 | 42.63 | 45.62 | 48.66 | 51.76 | 53.13 | 54.51 |
| 5 Current Liabilities | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL LIABILITIES | 486.83 | 567.72 | 616.74 | 668.78 | 723.21 | 779.90 | 838.98 | 892.03 | 940.96 |
| | | | | | | | | | |
| ASSETS | | | | | | | | | |
| | | | | | | | | | |
| 1. Gross Fixed Assets | 426.93 | 426.93 | 426.93 | 426.93 | 426.93 | 426.93 | 426.93 | 426.93 | 426.93 |
| 2. Less : Accm.dpreciation | 0.00 | 19.15 | 38.30 | 57.45 | 76.60 | 95.76 | 114.91 | 134.06 | 153.21 |
| 3. Net Fixed Assets | 426.93 | 407.78 | 388.63 | 369.48 | 350.33 | 331.18 | 312.03 | 292.87 | 273.72 |
| 4. Current Assets | 0.00 | 44.69 | 48.42 | 52.14 | 55.87 | 59.59 | 63.32 | 63.32 | 63.32 |
| 5. Cash & Bank Balance | 59.90 | 115.24 | 179.69 | 247.16 | 317.02 | 389.14 | 463.64 | 535.84 | 603.93 |
| 6. Prelim. expenses not w/o | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | | | | | | | | | |
| TOTAL ASSETS | 486.83 | 567.72 | 616.74 | 668.78 | 723.21 | 779.90 | 838.98 | 892.03 | 940.96 |

| | | A | NEXURI | E – IX | | | | | |
|--|--------------|------------|-----------|----------|--------|---------|--------|--------|-----|
| CALCULATION OF N | IARGIN FOR | WORKI | NG CAPIT | TAL & AS | SESSME | NT OF W | ORKING | CAPITA | L |
| | | | | | | | | | |
| As per Nayak Committee method (If wo | rking capita | l is up to | Rs. 5 cro | ore) | | | | | |
| Particulars | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | - 2 |
| Gross Sales (Incl. job income) | 178.78 | 193.67 | 208.57 | 223.47 | 238.37 | 253.27 | 253.27 | 253.27 | 2 |
| Total working capital requirement (25% of gross sales) | 44.69 | 48.42 | 52.14 | 55.87 | 59.59 | 63.32 | 63.32 | 63.32 | 6 |
| Margin money for working capital (5% of gross sales) | 8.94 | 9.68 | 10.43 | 11.17 | 11.92 | 12.66 | 12.66 | 12.66 | 1 |
| Permissible bank borrowing (20% of gross sales) | 35.76 | 38.73 | 41.71 | 44.69 | 47.67 | 50.65 | 50.65 | 50.65 | 5 |





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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

| | | | | | | | | | ł |
|--|--------|-------|-------|-------|-------|-------|-------|-------|---|
| As per second method of lending | | | | | | | | | 1 |
| Particulars | No. of | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | |
| | months | | | | | | | | |
| Current Assets | | | | | | | | | |
| 1. Raw materials | 2.00 | 9.00 | 10.00 | 11.00 | 12.00 | 13.00 | 14.00 | 15.00 | |
| 2. Consumables, Stores and spares | 1.00 | 0.45 | 0.48 | 0.52 | 0.56 | 0.60 | 0.63 | 0.63 | |
| 3. Stock in process (Month's cost of production) | 0.25 | 2.70 | 2.86 | 3.02 | 3.19 | 3.37 | 3.57 | 3.66 | |
| 4. Finished Goods (Months cost of sales) | 1.00 | 10.79 | 11.45 | 12.07 | 12.75 | 13.47 | 14.26 | 14.63 | |
| 5. Export's receivables | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| 6. Receivables other than exports | 1.00 | 14.90 | 16.14 | 17.38 | 18.62 | 19.86 | 21.11 | 21.11 | |
| Total Current Assets (A) | | 37.84 | 40.94 | 44.00 | 47.12 | 50.30 | 53.57 | 55.03 | |
| Current Liabilities | | | | | | | | | |
| 1. Creditors for purchases | 0.25 | 1.13 | 1.24 | 1.36 | 1.50 | 1.65 | 1.81 | 1.90 | |
| | | 0.00 | | | | | | | Ī |
| Total Current Liabilities (B) | | 1.13 | 1.24 | 1.36 | 1.50 | 1.65 | 1.81 | 1.90 | |
| | | | | | | | | | Ī |
| Working Capital Gap (A-B) | | 36.71 | 39.70 | 42.63 | 45.62 | 48.66 | 51.76 | 53.13 | Ī |
| Less : Bank Borrowing for working capital | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | Ī |
| · | | | | | | | | | Ī |
| Margin money for working capital | | 36.71 | 39.70 | 42.63 | 45.62 | 48.66 | 51.76 | 53.13 | 1 |

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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

| | ANNEXURE - | – X | | | |
|--|-------------|-----------|----------|----------|---------------|
| ESTIMA | ATION OF DE | PRECIATIO | ON | | |
| a) Apportionment of Pre-operatives | | | | | (Rs. Lacs) |
| Particulars | Actual | Contin- | Pre-Ope- | Detailed | Total |
| | Cost | gencies | ratives | Engg.Ser | Cost |
| 1. Buildings | 80.00 | 0.00 | 0.00 | 0.00 | 80.00 |
| 2. Plant and Machinery | 346.93 | 0.00 | 0.00 | 0.00 | 346.93 |
| 3. Misc. Fixed Assets | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total | 426.93 | 0.00 | 0.00 | 0.00 | 426.93 |
| | | | | | |
| b) Estimation of Depreciation - St. Line b | pasis | | | | |
| Particulars | Total | Depn. | Amount | | |
| | Cost | Rate (%) | | | |
| 1. Land | 0.00 | 0.00 | 0.00 | | |
| 2. Buildings | 80.00 | 3.34 | 2.67 | | |
| 3. Plant and Machinery | 346.93 | 4.75 | 16.48 | | |
| 4. Misc. Fixed Assets | 0.00 | 6.33 | 0.00 | | |
| Total | 426.93 | | 19.15 | | |

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9894985336,

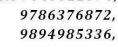


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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

| | ANI | NEXURE - | – XI | | | | | | |
|---|-------|----------|---------|---------|-------|-------|-------|-------|--|
| | | COMPUT | ATION O | F TAXAT | ION | | _ | | |
| | | | | | | | | | |
| Details | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | |
| 1. Profit Before Tax | 45.67 | 52.38 | 59.50 | 66.03 | 71.90 | 77.05 | 72.63 | 67.98 | - |
| 2. Add: St. Line Depreciation | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 | _ |
| 3. Less: WDV Depreciation | 60.00 | 51.00 | 45.00 | 38.00 | 32.00 | 28.00 | 24.00 | 21.00 | |
| 4. Gross Taxable Income | 4.82 | 20.53 | 33.65 | 47.18 | 59.05 | 68.20 | 67.78 | 66.13 | |
| 5. Carry forward loss | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| 6. Net Taxable Income | 4.82 | 20.53 | 33.65 | 47.18 | 59.05 | 68.20 | 67.78 | 66.13 | _ |
| 7. Income Tax @ 30% | 1.44 | 6.16 | 10.10 | 14.15 | 17.72 | 20.46 | 20.33 | 19.84 | |
| 8. Surcharge | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| 9. Total income tax (including surcharge) | 1.44 | 6.16 | 10.10 | 14.15 | 17.72 | 20.46 | 20.33 | 19.84 | |
| 10. Education Cess @ 3% | 0.04 | 0.18 | 0.30 | 0.42 | 0.53 | 0.61 | 0.61 | 0.60 | |
| 11. Total income tax (Incl. surcharge & Education Cess) | 1.49 | 6.34 | 10.40 | 14.58 | 18.25 | 21.07 | 20.94 | 20.43 | |

| | | ANI | NEXURE - X | XII | | | | | | | |
|--|------------------|------|------------|------|------|------|------|--------|--|--|--|
| CALCULATION OF INTERNAL RATE OF RETURN & NPV | | | | | | | | | | | |
| | | | | | | | | | | | |
| IRR before tax | | | | | | | | (Rs.iı | | | |
| | Const. Period | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 202 | | | |

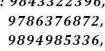




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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

| 1 | | | | | | | | |
|--|------------------|---------------|--|-------|---------------|--|--------------|--|
| Out Flows | ' | ' | | , | ' | ' | ' | |
| Capital Investment | -463.64 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Increase in WC Gap | ' | 36.71 | 2.99 | 2.93 | 2.98 | 3.04 | 3.10 | 1.37 |
| Total outflows | -463.64 | 36.71 | 2.99 | 2.93 | 2.98 | 3.04 | 3.10 | 1.37 |
| Inflows | | <u> </u> | | | <u> </u> | <u> </u> | <u> </u> | |
| Profit before tax | 0.00 | 45.67 | 52.38 | 59.50 | 66.03 | 71.90 | 77.05 | 72.63 |
| Add Depreciation and non cash expenses | 0.00 | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 |
| Add: Preliminary &Preop Expenses | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Add: Interest | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Add : Salvage Value | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Inflows | 0.00 | 64.82 | 71.53 | 78.65 | 85.18 | 91.05 | 96.20 | |
| | | | | 1 | | | | |
| Net cash flows | -463.64 | 28.10 | 68.54 | 75.72 | 82.20 | 88.01 | 93.10 | 90.41 |
| | | | Discount F | | | | , | |
| NPV before tax(Rs. in lakhs) | 102.08 | | taken = | | 7.00% | | | + |
| Before - Tax IRR | 11.07% | | | | | <u> </u> | <u> </u> | |
| | | <u> </u> | | | 1 | | - | 73. |
| IRR after tax | ' | ' | | | ' | | | (Rs.ir |
| | Const. Period | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| Out Flows | | ' | | | | | | |
| Capital Investment | -463.64 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Increase in WC Gap | | 36.71 | 2.99 | 2.93 | 2.98 | 3.04 | 3.10 | 1.37 |
| Total outflows | -463.64 | 36.71 | 2.99 | 2.93 | 2.98 | 3.04 | 3.10 | 1.37 |
| Inflows | | | | L | ' | | | |
| Profit after tax | 0.00 | 44.18 | 46.03 | 49.10 | 51.45 | 53.65 | 55.98 | 51.68 |
| Add Depreciation and non cash expenses | 0.00 | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 | 19.1 |
| Add: Preliminary &Preop Expenses | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 |
| Add: Interest | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 |
| | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 |
| Add: Salvage Value | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 |
| | | | | | | 0.00 | 0.00 | |





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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

| | | = | | | | | | |
|-----------------------------|---------|-------|----------|-------|-------|-------|----------|-------|
| Total Inflows | 0.00 | 63.33 | 65.19 | 68.25 | 70.60 | 72.81 | 75.13 | 70.83 |
| | | | | | | | | |
| Net cash flows | -463.64 | 26.62 | 62.20 | 65.32 | 67.62 | 69.77 | 72.03 | 69.46 |
| | | | Discount | Rate | ļ l | 1 | 1 | |
| NPV after tax(Rs. in lakhs) | 9.31 | | taken = | | 7.00% | · | <u> </u> | |
| Post - Tax IRR | 7.40% | | | | | | | |

| | | | ANNEX | URE – XI | I | | | | | |
|--|--------|--------|--------|----------|--------|--------|--------|--------|----|--|
| BREAK EVEN POINT (Installed Capacity) | | | | | | | | | | |
| | | | | | | | | | | |
| DETAILS | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2 | |
| Production Capacity Utilization | 60.00% | 65.00% | 70.00% | 75.00% | 80.00% | 85.00% | 85.00% | 85.00% | 85 | |
| A. Variable Expenses | | | | | | | | | | |
| 1. Raw material consumed | 54.00 | 59.40 | 65.34 | 71.87 | 79.06 | 86.97 | 91.32 | 95.88 | 1 | |
| 2. Consumable Spares | 5.36 | 5.81 | 6.26 | 6.70 | 7.15 | 7.60 | 7.60 | 7.60 | | |
| 3. Power, Fuel & other utilities (Variable Cost) | 6.69 | 7.25 | 7.81 | 8.36 | 8.92 | 9.48 | 9.48 | 9.48 | | |
| 4. Factory Salaries & Wages (Variable) | 34.35 | 34.35 | 34.35 | 34.35 | 34.35 | 34.35 | 34.35 | 34.35 | | |
| 5. Other variable expenses | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 6. Selling, Packaging & distribution expenses (Variable) | 1.79 | 1.94 | 2.09 | 2.23 | 2.38 | 2.53 | 2.53 | 2.53 | | |
| 7. Interest on bank borrowing | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| Total Variable Cost | 102.19 | 108.75 | 115.84 | 123.53 | 131.87 | 140.93 | 145.27 | 149.84 | 1 | |
| B.Fixed Expenses | | | | | | | | | | |
| 1. Power, Fuel & other utilities (Fixed | 2.87 | 4.14 | 4.46 | 4.78 | 5.10 | 5.42 | 5.42 | 5.42 | | |

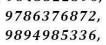
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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

| Cost) | | | | | | | <u> </u> | | |
|-------------------------------------|--------|--------|--------|--------|--------|--------|----------|--------|----|
| , | | | | | | | | | |
| 2. Factory Salaries & Wages (fixed) | 4.13 | 4.13 | 4.13 | 4.13 | 4.13 | 4.13 | 4.13 | 4.13 | |
| 3. Repairs & Maintenance | 1.79 | 1.94 | 2.09 | 2.23 | 2.38 | 2.53 | 2.53 | 2.53 | |
| 4. Depreciation | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 | 19.15 | |
| 5. Administrative & Misc. Expenses | 1.79 | 1.94 | 2.09 | 2.23 | 2.38 | 2.53 | 2.53 | 2.53 | |
| 6. Interest on term loans | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| 7. Interest on unsecured loans | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| 8. Lease rentals | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| Sub Total | 29.72 | 31.29 | 31.91 | 32.52 | 33.14 | 33.76 | 33.76 | 33.76 | |
| | | | | | | | | | |
| C.Sales | 178.78 | 193.67 | 208.57 | 223.47 | 238.37 | 253.27 | 253.27 | 253.27 | 2 |
| | | | | | | | | | |
| D.Contribution | 76.58 | 84.93 | 92.73 | 99.94 | 106.50 | 112.34 | 107.99 | 103.43 | |
| | | | | | | | | | |
| E.Break Even Point (B/D) | 38.80% | 36.84% | 34.41% | 32.54% | 31.12% | 30.05% | 31.26% | 32.64% | 34 |
| | | | | | | | | | |
| F.Cash Break Even | 13.80% | 14.29% | 13.76% | 13.38% | 13.14% | 13.00% | 13.53% | 14.12% | 14 |
| | | | | | | | | | |
| G.BREAK EVEN SALES | 69.37 | 71.36 | 71.77 | 72.72 | 74.18 | 76.11 | 79.17 | 82.67 | |





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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

| | | | ANNE | XURE – XIV | v | | | |
|-------------------------------|--------|----------------------------|----------|-------------|---------------|--------|--------|-------|
| | | RETURN ON CAPITAL EMPLOYED | | | | ļ | | ļ |
| | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 202 |
| Return | | | | | | | | |
| Operating Profit | 45.67 | 52.38 | 59.50 | 66.03 | 71.90 | 77.05 | 72.63 | 67.9 |
| Interest | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 |
| Lease Rentals | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 |
| Total A | 45.67 | 52.38 | 59.50 | 66.03 | 71.90 | 77.05 | 72.63 | 67.9 |
| Net Fixed Assets | 426.93 | 407.78 | 388.63 | 369.48 | 350.33 | 331.18 | 312.03 | 292.8 |
| Current Assets less creditors | 2.99 | 2.93 | 2.98 | 3.04 | 3.10 | 1.37 | 1.39 | 1.4 |
| Total B | 429.92 | 410.72 | 391.61 | 372.52 | 353.43 | 332.55 | 313.41 | 294.2 |
| ROCE | 10.62 | 12.75 | 15.19 | 17.73 | 20.34 | 23.17 | 23.17 | 23.1 |
| ROCE for Optimal Year | 17.73 | | | | | 1 | | |
| Average ROCE for 10 Years | 19.18 | | <u> </u> | | ' | | | 1 |



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| nomer rawance | 3000 | कथकारी देवपंतापे क | | | 9 | 0 | | rabtetu al est | - | कुस्य रुक् | Allo Homory | भूताण माध्याच्याच्याच्याच्याच्याच्याच्याच्याच्याच | | 14 gall at | १४ चर्चते इसीगैठा कोका क्रांकानिय |
|---------------|--|---|--------------------------------------|--------------|---|--|--------------------------------------|--------------------|-----------|--|------------------------|---|------|------------|-----------------------------------|
| ~ | 3. ක්රොකම්වා | 9 000 V000 G | 1 | - | 0.00 Say. | g. Ý | ತ. ಕರ್ಬ್ಲ್ ರಥವಾ ಸ್ವಾರ್ಧನದಾರು ಕ್ರಮ | Dit of the | 200 F | 10. ಕದ್ಮೆ ಅಥವಾ ಸ್ಕಾಧೀನತೆಯ ರೀತಿ | The Design | | T 1: | 1. 460 B | o manfully emon o |
| 3 4 | Lethy ally 1955 Hotel throw (4) | 2.05.00.00 | (ಆ) ಭೂಕರವಾಯ (೧) ಕೊಡಿ | - | 213 | 3 | A Feere Milit mino | | + | | | | 100 | 980° 190 | Light : making : |
| F 78 8 | ಪೂಟ್ ಖರಾಜ್ (ಬ) ಉಳಿದಮ್ಮ | 2 05 00 00 | (#) ##13,7#51 (#) %*6% CID | | | *ಎಂ.ಆರ್.ಸುರ ರಾಮಾಭ್ಯಭ | ಎಂ.ಆರ್.ಸುರೇಶ್ ವಿನ್ ವಿನಾಭಟ್ಟರು | 2.05.00.00 | 0 45 | MR 9/2008-2009 8 ₃ cb 13/04/2009 | 2009 8 _j du | | | | MR 9/2009-2010MR 8/2005-2007 |
| | | | | | | | | | | | | | | | ಮ್ಯಾನೇಜರ್ SBMADB |
| | | | L. E. E. E. | | 213 | | | | | | | | | | ಕೂರಬಗೆರೆ ಶಾಖೆಗೆ ಆದಾರ |
| _ | 7. ಮರಗಳ ಸಂಖ್ಯೆ | 8,8 | 8.ಖೇತುವಾರು ಪ್ರಕಾರ ಸೀರಾವರಿಯ ವಿಸ್ತೀರ್ಣ | ವರಿಯ ವಿಸ್ತೀಣ | | | | | | | | | | | |
| | स्थात स्थापन स्थापन | है. में सम्बद्ध | ಭಾರಾಯ ಭಾರಾಯ | od canada, | m, table | | | | | | | | | | |
| 1 | | Age . | 23.0.0 | | 25.0 | 1 | | | | | * | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| 13 | 12 सगोजन क्रांच्य, मैसनैक्य क्रजवर्गस्य | | - | | | | | - | 3. pand m | 3. ಭೂಮಿಯ ಉಪರೋಗ ಮತ್ತು ಬೆಳೆಗಳ ವಿವರ | Diese o | | | | |
| | िहा निव निव निव | ತ್ಯವಸಾಯಗಾರನ ಹೆಸರು | क्रियान | needon and | | ಭೂಮಿಯ ಉಪಯೋಗ | 30%, 30, | | | ත්දිණ වැදිනෑ | | ನೀರಾವರಿಯ | 1 | asdi | अस्तीत क्षान्य प्रमान क्षान्य |
| E | 10 | क्रके कार्य ₆ ⁶ 2 | i mi | 2 2 2 A | 5 5 3 3 3 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 | 1 23 CO TO | 8 | ක්දියා ක්ෂ්රා 9 | 10 10 | # = # = # = # = # = # = # = # = # = # = | LADy 12 | کار عالم الاستان الاستان | | നപ്പു. | ಉತ್ಪತ್ತಿ ಮಿಶ್ರಣದ ಹೆಸರು 14 15 |
| # · ·3 | ಎಂ.ಆರ್.ಸುರೇಶ್ - ರಾಮಾಭ್ಯಭ್ರ | क्रीन्नद्रमध्य | 15. | | 9 | 5200 | and Orth | ~~~~ | 25.0.0 | 25.00 | 13 | al d | | | |
| 3 | ಎಂ.ಆರ್.ಸುರೇಶ್ - ರಾಮಾಭ್ಯಭ | ज्यानधृत प | 15.0 160 | | | | ଅନ୍ତି ସିଖ | हत् हार् | | | | | | | |
| 350 | 2017-2018 ಶೀಷಿಕು.ಆರ್.ಸುರೇಶ್ - ರಾಮಾಭ್ಯಭ್ರ | ಾಮಾಭಟ್ರರು | 15,0 | | | | No Cro | No Crop Info. | | | | | | | |
| | | | | | | | | = | 2002 | | | | | | |
| | | ~ | | | | 13 | | | | ** | | | | | <u>-x</u> |
| | | | | | | | | - | | | | | | | |
| _ | | | | | | | | | | | - | | | | |



304/D-2 R.R.NAIUDU INDUSTRIAL ESTATE, SINGANALLUR, COIMBATORE-641005

Email: <u>adamengineers@gamil.com</u>, <u>adamengineering2007@gamil.com</u>,

GSTIN: 33ABHFA1522D1Z7



ನಂ.ಎಎಲ್ಎನ್(ಎಂಜಿ)ಸಿಆರ್/ 63 /07-08

ಜಿಲ್ಲಾಧಿಕಾರಿಯವರ ಕಛೇರಿ, ತುಮಕೂರು ಜಿಲ್ಲೆ, ತುಮಕೂರು, ದಿನಾಂಕ 29-03-2008

ಅನುಬಂಧ-10

ಆಧಿಕೃತ ಜ್ಞಾಪನ



ತುಮಕೂರು ಜಿಲ್ಲೆ ಕೊರಟಗೆರೆ ತಾಲೂಕು ಚನ್ನರಾಯನದುರ್ಗ ಹೋಬಳಿ ಗೌರಿಕಲ್ಲು ಗ್ರಾಮದ ಸ.ನಂ. 40/1 ರಲ್ಲಿ 1-35 ಎಕರೆ/ ಗುಂಟೆ ವಿಸ್ತೀರ್ಣವನ್ನು ಕೈಗಾರಿಕಾ ಉದ್ದೇಶಕ್ಕಾಗಿ ತ್ರೀ.ಮಲ್ಲಯ್ಯ ಬಿನ್ ರಾಮಯ್ಯರವರು ಭೂ ಪರಿವರ್ತನೆ ಮಂಜೂರು ಮಾಡಲು ಕೋರಿ ಸಲ್ಲಿಸಿರುವ ಅರ್ಜಿ ದಿನಾಂಕ 30.09.2006, 27.11.2007.

ಲ್ಲೇಖ: 1.ತಹಸೀಲ್ದಾರ್, ಕೊರಟಗೆರೆ ತಾಲೂಕುರವರ ವರದಿ ಸಂಖ್ಯೆ ಎಎಲ್ಎನ್: ಸಿಆರ್ 4/06.07 ದಿ: 19.10.2006. 2. ಭೂಪರಿವರ್ತನಾ ಶುಲ್ಕ ವಿನಾಯ್ತ್ರ, ಪೋಡಿ ಶುಲ್ಕ ರೂ. 55-00 ಒಟ್ಟು ರೂ. 55-00 ಗಳನ್ನು ಡಿಡಿ/ಚಲನ್ ನಂ. 8 ದಿ: 13-03-2008 ರಂದು ಖಜಾನೆಗೆ ಆರ್ಜಿದಾರರು ಜಮಾ ಮಾಡಿರುತ್ತಾರೆ.

3. ಏಕೆಗವಾಕ್ಷಿ ಸಮಿತಿಯ ನಡವಳಿಕೆಗಳ ದಿನಾಂಕ 🔾 8.12.2006.

<>000<>

್ರಿ. ಮಲ್ಲಯ್ಯ ಇವರು ಕೊರಟಗೆರೆ ತಾಲೂಕು, ಚನ್ನರಾಯನದುರ್ಗ ಹೋಬಳಿ, ಗೌರಿಕಲ್ಲು ಗ್ರಾಮರ ಸ.ನಂ. 40/1 ರಲ್ಲಿನ 2-05 ಎಕರೆ/ ಗುಂಟೆ ವಿಸ್ತೀರ್ಣದ ಪೈಕಿ 1-35 ಎಕರೆ ಗುಂಟೆ ಪೂರ್ಣ ವಿಸ್ತೀರ್ಣರ ಜಮೀನನ್ನು ಜಮೀನನ್ನು ಕೈಗಾರಿಕಾ ಉದ್ದೇಶಕ್ಕಾಗಿ ಭೂ ಪರಿವರ್ತನೆ ಕೋರಿ 30.09.2006/27.11.2007 ದಿನಾಂಕದೆಂದು ಅರ್ಜಿ ಸಲ್ಲಿಸಿರುವರು. ಸದರಿ ಅರ್ಜಿದಾರರು ಅರ್ಜಿ ಶುಲ್ಕ, ಭೂಪರಿವರ್ತನಾ ಶುಲ್ಕ ಹಾಗೂ ಇತರೆ ಶುಲ್ಕಗಳನ್ನು ಸಂದಾಯ ಮಾಡಿರುವರು.

ಸದರಿಯವರ ಕೋರಿಕೆಯನ್ನು ಕರ್ನಾಟಕ ಭೂ ಕಂದಾಯ ಅಧಿನಿಯಮ 1964 ರ ಕಲಂ 95 ರ ಮತ್ತು ಅದರಡಿ ಉಪಬಂಧಗಳನ್ನು ಓದಲಾದ ಕರ್ನಾಟಕ ಮುನ್ಸಿಪಾಲಿಟಿ ಕಾಯ್ದೆ/ ಕಾರ್ಪೋರೇಷನ್ ಕಾಯ್ದೆ/ ಪಂಚಾಯತಿ ಕಾಯ್ದೆಯಲ್ಲಿನ "ಹಾಗಾರಿ ಕರ್ನಾಟಕ ಕಂಟ್ರೆ ಟೌನ್ ಪ್ಲಾನಿಂಗ್ ಕಾಯ್ದೆಯಲ್ಲಿನ ಅವಕಾಶಗಳನ್ನು ಅನುಸರಿಸಿ ಪರಿಶೀಲಿಸಲಾಗಿದೆ. ಅರ್ಜಿದಾರರು ಲಭ್ಯಪಡಿಸಿದ ಅಗತ್ಯ ದಾಖಲೆಗಳನ್ನು ಪರಿಶೀಲನೆಗೆ ಒಳಪಡಿಸಿ ಸಂಬಂಧಿತ ಕಾಯ್ದೆ ನಿಯಮಗಳಲ್ಲಿನ ಎಲ್ಲ ಸಂಬಂಧಿತ ಪರತ್ತಗಗಳನ್ನು ಪೂರೈಸಿರುವ ಬಗ್ಗೆ ಏಕಗವಾಕ್ಷಿ ಸಮಿತಿಯವರು ಮೇಲ್ಯಂಡ ಕಾಯ್ದೆ ಮತ್ತು ನಿಯಮಗಳಲ್ಲಿನ ಷರತ್ತುಗಳನ್ನು ಪಾಲಿಸಿರುವ ಬಗ್ಗೆ ಮನದಟ್ಟು ಮಾಡಿಕೊಂಡಿರುವರು.

ಅರ್ಜಿದಾರರು ಪ್ರಾಧಿಕೃತ ಆಧಿಕಾರಿಯವರಿಂದ ಅನುಮೋದಿತ ಬಡಾವಣಿ ಯೋಜನೆ ಮತ್ತು ನಕ್ಷೆಯನ್ನು ಸಹ ಸಲ್ಲಿಸಿರುವರು. ಏಕಗವಾಕ್ಷ ಸಮಿತಿಯಾ ಅರ್ಜಿದಾರರು ಅಗತ್ಯ ಕ್ರಮ ಕೈಗೊಂಡಿರುವ ಬಗ್ಗೆ ತೃಪ್ತಿ ಹೊಂದಿದ್ದು, ತ್ರೀ. ಮಲ್ಲಯ್ಯ ಬಿನ್ ರಾಮಯ್ಯ ಇವರಿಗೆ ಕೊರಟಗೆರೆ ತಾಲೂಕು ಚನ್ನರಾಯನೆದುರ್ಗ ಹೋಬಳಿ ಗೌರಿಕೆಲ್ಲು ಗ್ರಾಮದ ಸರ್ವೆ ನಂ. 40/1 ರಲ್ಲಿ 1-35 ಎಕರೆ/ಗುಂಟೆ ವಿಸ್ತೀರ್ಣದ ಜಮೀನನ್ನು ಈ ಕೆಳಕೆಂಡ ಷರತ್ತುಗಳಿಗೆ ಒಳಪಡಿಸಿ ಕೈಗಾರಿಕಾ ಉದ್ದೇಶಕ್ಕೆ ಭೂ ಪರಿರ್ತನೆ ನೀಡಲಾಗಿದೆ.

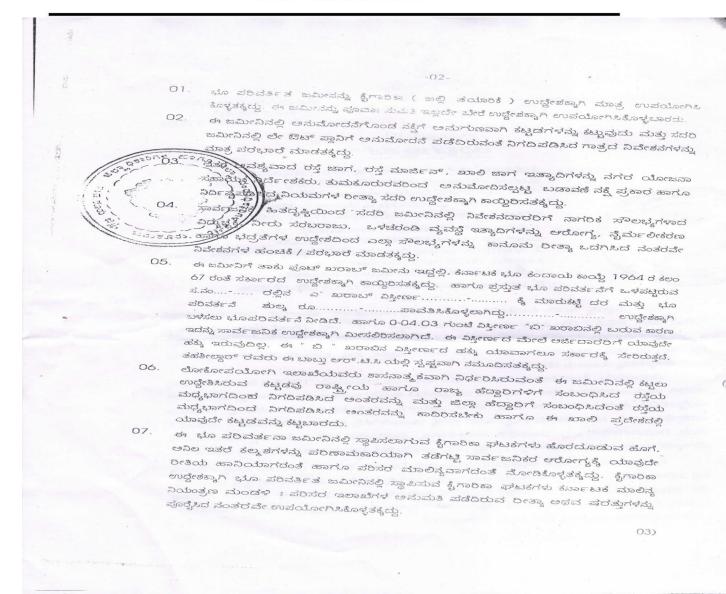
02)



304/D-2 R.R.NAIUDU INDUSTRIAL ESTATE, SINGANALLUR, COIMBATORE-641005

Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

GSTIN: 33ABHFA1522D1Z7



Phone: 9843322396, 9786376872,

9894985336.



304/D-2 R.R.NAIUDU INDUSTRIAL ESTATE, SINGANALLUR, COIMBATORE-641005

Email: <u>adamengineers@gamil.com</u>, <u>adamengineering2007@gamil.com</u>,

GSTIN: 33ABHFA1522D1Z7

04

ಷೆಡ್ಯೂಲ್ ವಿವರ

ತುಮಕೂರು ಜ್ರಿಲ್ಲೆ ಕೊರಲಗೆರೆ ತಾಲೂಕು ಚನ್ನರಾಯನಮರ್ಗ ಹೋಬಳಿ ಗೌರಿಕೆಲ್ಲು ಗ್ರಾಮದ ಸ.ನಂ. 40/1 ರಲ್ಲಿನ ಒಟ್ಟು 1-35 ಎಕರೆ/ಗುಂಟೆ ವಿಸ್ತೀರ್ಣಕ್ಕೆ ಭೂ ಪರಿವರ್ತಿತ ಜಮೀನಿಗೆ ಚಕ್ಕಬಂದಿ ៖

| ಪೂರ್ವಕ್ಕೆ ಕ | ರಿ.ಸ.ನಂ. 42 |
|-----------------|-------------------------------|
| ್ಕ ಪಶ್ಚಿಮಕ್ಕೆ ಕ | ರಿ.ಸ.ನಂ. 40/1ರ ಉಳಿಕೆ |
| ಉತ್ತರಕ್ಕೆ ៖ | ರ.ಸೆ.ನಂ. 36 |
| ದಕ್ಷಿಣಕ್ಕೆ ៖ | ರಿ.ಸ.ನಂ. 35 ಮತ್ತು ರಿ.ಸ.ನಂ. 41 |

ಸಹಿ. ಜಿಲ್ಲಾಧಿಕಾರಿ, ತುಮಕೊರು ಜಿಲೆ.

್ರಿಫ್ಟ್ರಿಫ್ಟ್ ಮುಂದಿನ ಕ್ರಮಕ್ಕಾಗಿ ಕೆಳಕಿಂಡಪರಿಗೆ ಕಳುಹಿಸಿದೆ ತಿರ್ಮಾಹಿಸಿದೆ ಪ್ರಾನ್ ಹಾಗೂ ತಿರ್ಮಿಸ್ಟ್ ಪ್ರಾನ್ ಕಾರ್ಗಾಗಿ ಪ್ರವಿಸ್ತ್ರಿಸ್ಟ್ ಪ್ರಾನ್ ಕಾರ್ಗಾಗಿ ಪ್ರವಿಸ್ತ್ರಿಸ್ಟ್ ಪ್ರಾನ್ ಕಾರ್ಗಾಗಿ ಪ್ರವಿಸ್ತ್ರಿಸ್ಟ್ ಪ್ರಾನ್ ಪ್ರಾನ

ಆರ್ಡಿದಾರರಾದ ತ್ರೀ. ಮಲ್ಲಯ್ಯ ಬಿನ್ ರಾಮಯ್ಯ, ಗೌರಿಕೆಲ್ಲು, ಕೊರಟಗೆರೆ ತಾಲೂಕುರವರಿಗೆ ದೃಢೀಕೃತ ಅಂಚೆ ಮೂಲಕ . ಹೆಚಿನ ಪತ್ರಿ

04. ಹೆಚ್ಚಿನ ಪ್ರತಿ.

ಜಿಲ್ಲಾಥಿಕಾರಿಗಳ ಪರವಾಗಿ, ತುಮಕೂರು ಜಿಲ್ಲೆ.

Phone: 9843322396, 9786376872,

9894985336.



304/D-2 R.R.NAIUDU INDUSTRIAL ESTATE, SINGANALLUR, COIMBATORE-641005

Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

GSTIN: 33ABHFA1522D1Z7

ಲಲಿತ ರಾಮ್ ಕಾಯರ್ ಸೊಸೈಟಿ – ಗೌರಿಕಲ್ಲು.

ಸ.ನಂ.40/1, ಗೌರಿಕಲ್ಲು, ಮಲ್ಲೇಕಾವು ಅಂಚೆ, ಸಿ.ಎನ್.ದುರ್ಗ ಹೋಬಳ, ಕೊರಟಗೆರೆ ತಾಲ್ಲೂಕು, ತುಮಕೂರು ಜಿಲ್ಲೆ

ಇವರಿಗೆ.

ದಿನಾಂಕ:

/07/2019

ಸಂಘಗಳ ಜಿಲ್ಲಾ ನೋಂದಣಾಧಿಕಾರಿಗಳು, ತುಮಕೂರು ಜಿಲ್ಲೆ, ತುಮಕೂರು.

ಮಾನ್ಯರೇ,

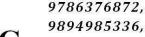
ವಿಷಯ:- ಸಂಘವನ್ನು ನೋಂದಣಿ ಮಾಡುವ ಬಗ್ಗೆ.

ವಿಷಯಕ್ಕೆ ಸಂಬಂಧಿಸಿದಂತೆ, ಲಲಿತ ರಾಮ್ ಕಾಯರ್ ಸೊಸೈಟಿ – ಗೌರಿಕಲ್ಲು, ಈ ಸಂಘದ ಆಡಳಿತ ಮಂಡಳಿಯ ಸದಸ್ಯರಾದ ನಾವು ಸ.ನಂ.40/1, ಗೌರಿಕಲ್ಲು, ಮಲ್ಲೇಕಾವು ಅಂಚೆ, ಸಿ.ಎನ್.ದುರ್ಗ ಹೋಬಳಿ, ಕೊರಟಗೆರೆ ತಾಲ್ಲೂಕು, ತುಮಕೂರು ಜಿಲ್ಲೆ. ಈ ಸ್ಥಳದಲ್ಲಿ ಸಂಘವನ್ನು ನೋಂದಣಿ ಮಾಡಲು ಉದ್ದೇಶಿಸಿದ್ದು, ಅದರನ್ವಯ ಸಂಘದ ಜ್ಞಾಪನಾ ಪತ್ರ ಹಾಗೂ ನಿಯಮ ಮತ್ತು ನಿಬಂಧನೆಗಳೊಂದಿಗೆ ಪ್ರಸ್ತಾವೆ ಸಲ್ಲಿಸಿದೆ. ಆದ್ದರಿಂದ, ಕರ್ನಾಟಕ ಸಂಘಗಳ ನೋಂದಣಿ ಅಧಿನಿಯಮ 1960 ರ ಪ್ರಕಾರ ನೋಂದಣಿ ಮಾಡಬೇಕೆಂದು ಈ ಮೂಲಕ ಕೋರಿದೆ.

ನಿಮ್ಮ ವಿಶ್ವಾಸಿ,

| | | 0 0 |
|----|--------------------|-------------------|
| 1. | ಎಂ.ಆರ್. ಸುರೇಶ್ | M.R.S |
| 2. | ಎಂ.ಡಿ. ರಾಮಕೃಷ್ಣಪ್ಪ | Romako & |
| 3. | ಎಂ.ಎಸ್. ಸೀತಾರಾಮ್ | Veetharan IA |
| 4. | ವಿಜಯ ಕುಮಾರ್ | visura Kumar |
| 5. | ಆರ್. ಅಂಜನ್ ಕುಮಾರ್ | Aujan Kumar, R |
| 6. | ಎಂ. ಗೋವಿಂದರಾಜು | Goindooth. m |
| 7. | ಎನ್.ಎಲ್. ಚಂದ್ರಶೇಖರ | 2505, 3622 P. N.L |

Veetharan ID.





ADAM ENGINEERING

304/D-2 R.R.NAIUDU INDUSTRIAL ESTATE, SINGANALLUR, COIMBATORE-641005

Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

GSTIN: 33ABHFA1522D1Z7

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ಲಲಿತ ರಾಮ್ ಕಾಯರ್ ಸೊಸೈಟಿ – ಗೌರಿಕಲ್ಲು.

ಸ.ನಂ.40/1, ಗೌರಿಕಲ್ಲು, ಮಲ್ಲೇಕಾವು ಅಂಚೆ, ಸಿ.ಎನ್.ದುರ್ಗ ಹೋಬಳಿ, ಕೊರಟಗೆರೆ ತಾಲ್ಲೂಕು, ತುಮಕೂರು ಜಿಲ್ಲೆ.

ಜ್ಞಾಫನಾ ಪತ್ರ

ಸಂಘದ ಹೆಸರು :- ಲಲಿತ ರಾಮ್ ಕಾಯರ್ ಸೊಸೈಟಿ - ಗೌರಿಕಲ್ಲು.

 ಸಂಘದ ವಿಳಾಸ :- ಸ.ನಂ.40/1, ಗೌರಿಕಲ್ಲು, ಮಲ್ಲೇಕಾವು ಅಂಚೆ, ಸಿ.ಎನ್.ದುರ್ಗ ಹೋಬಳಿ, ಕೊರಟಗೆರೆ ತಾಲ್ಲೂಕು, ತುಮಕೂರು ಜಿಲ್ಲೆ.

3. ಸಂಘದ ಕಾರ್ಯವ್ಯಾಪ್ತಿ:- ತುಮಕೂರು ಜಿಲ್ಲೆ.

4. ಸಂಘದ ಉದ್ದೇಶಗಳು :-

- 1. ತೆಂಗಿನ ನಾರು ಹಾಗೂ ತೆಂಗು ಆಧಾರಿತ ಉತ್ಪನ್ನಗಳ ವೈವಿಧ್ಯತೆ ಮತ್ತು ಮೌಲ್ಯ ವರ್ಧನೆಗಳನ್ನು ಕೈಗೊಳ್ಳುವುದು.
- 2. ತೆಂಗು ಆಧಾರದ ಉತ್ಪಾದನೆ, ಸಂಗ್ರಹಣೆ, ಸಂಸ್ತರಣೆ ಮತ್ತು ಮಾರಾಟಗಳಲ್ಲಿ ಇತ್ತೀಚಿನ ತಾಂತ್ರಿಕತೆಗಳಲ್ಲಿ ತಿಳಿಸುವುದು.
- 3. ರಾಜ್ಯಕೃಷಿ ಇಲಾಖೆ ಮತ್ತು ರಾಜ್ಯ ಕೃಷಿ ವಿಶ್ವವಿದ್ಯಾನಿಲಯ ಮತ್ತು ಕೇಂದ್ರೀಯ ಪ್ಲಾಂಟೇಷನ್ ಬೆಳೆಗಳ ಸಂಶೋಧನಾ ಸಂಸ್ಥೆ ಮುಂತಾದ ಸಂಶೋಧನಾ ಸಂಸ್ಥೆಗಳು ರೂಪಿಸಿದ ಬೇಸಾಯಕ್ರಮಗಳನ್ನು ಅನುಸರಿಸಲು ನೆರವಾಗುವುದು.
- 4. ಸಂಘದ ಸದಸ್ಯರಿಗೆ ಉತ್ತಮಗುಣ ಮಟ್ಟದ ಸಸಿಗಳನ್ನು ಒದಗಿಸುವಲ್ಲಿ ನೆರವಾಗುವುದು.
- 5. ಬೇಸಾಯ ಸಾಮಗ್ರಿಗಳನ್ನು ಪರಿಕರಗಳನ್ನು, ಉಪಕರಣಗಳನ್ನು ಕಡಿಮೆ ಬೆಲೆಯಲ್ಲಿ ಸದಸ್ಯರಿಗೆ ಒದಗಿಸುವುದು.
- 6. ತೆಂಗಿನ ನಾರಿನ ಹಾಗೂ ತೆಂಗು ಆಧಾರಿತ ಉತ್ಪಾದನೆಯ ಗುಣಮಟ್ಟವನ್ನು ಸುಧಾರಿಸುವಲ್ಲಿ ಮತ್ತು ಪ್ರಾಥಮಿಕ ಹಂತದಲ್ಲಿನ ಸಂಸ್ಕರಣೆಗೆ ಪ್ರೋತ್ಸಾಹ ನೀಡುವುದು.
- 7. ಸಂಘದ ಸದಸ್ಯರಿಗೆ ಉತ್ಪನ್ನಗಳನ್ನು ಶೇಖರಿಸಿ, ಒಟ್ಟಾಗಿ ಮಾರಾಟ ಮಾಡುವುದು.
- 8. ತೆಂಗು ಆಧಾರಿತ ಉತ್ಪನ್ನಗಳ ವೈವಿಧ್ಯತೆ ಮತ್ತು ಮೌಲ್ಯ ವರ್ಧನೆಗಳನ್ನು ಕೈಗೊಳ್ಳುವುದು.
- 9. ಕೊಬ್ಬರಿ ಮಾಡಲು ತೆಂಗಿನ ಕಾಯಿಗಳನ್ನು ಸಂಗ್ರಹಿಸಿ ತಂದು, ಸರಿಯಾದ ಬೆಲೆ ಹಾಗೂ ಸದಸ್ಯರಿಗೆ ಕನಿಷ್ಠ ಬೆಂಬಲ ಬೆಲೆ ಸಿಗುವಂತೆ ಮಾಡುವುದು.
- 10. ಸಂಘದ ಸದಸ್ಯರಿಗೆ ಉತ್ತಮ ಗುಣಗಳು ಇರುವ ಕಾಯಿಮರಗಳನ್ನು ಗುರುತಿಸಲು ನೆರವಾಗುವುದು.
- 11. ತೆಂಗಿನ ಮರಗಳ ಗೆಳೆಯರಿಗೆ ತರಬೇತಿಯನ್ನು ಒದಗಿಸಿ ಅವರ ಸೇವೆಯನ್ನು ಸಂಘದ ಸದಸ್ಯರಿಗೆ ಒದಗಿಸುವುದು.
- 12. ಸಂಘದ ಸದಸ್ಯರಿಗೆ ತೆಂಗಿನ ಬೇಸಾಯ ಕ್ರಮಗಳ ಪೂರ್ಣ ಮಾಹಿತಿಯನ್ನು ಮತ್ತು ಇತ್ತೀಚಿನ ತಾಂತ್ರಿಕತೆಗಳನ್ನು ಪೂರೈಸುವುದು.
- 13. ತೆಂಗಿನ ಹಿಡುವಳಿಗಳಲ್ಲಿ ಸೂಕ್ತ ಅಂತರ ಬೆಳೆಗಳನ್ನು ಬೆಳೆಸಲು ಪ್ರೋತ್ಸಾಹಿಸುವುದು.
- 14. ಸಂಘದ ಸದಸ್ಯರಿಗೆ ಉತ್ಪಾದನೆ ಮತ್ತು ಉತ್ಪಾದಕರುಗಳನ್ನು ಹೆಚ್ಚಿಸುವಲ್ಲಿ ಆಗಿಂದಾಗೆ ವಿಶ್ಲೇಷಿಸುವುದು.
- 15. ಕಿಸಾನ್ ಕ್ರೆಡಿಟ್ ಕಾರ್ಡ್ಗಳ ಮೂಲಕ ಕೇಂದ್ರ ಹಾಗೂ ರಾಜ್ಯ ಸರ್ಕಾರಗಳ ಯೋಜನೆಗಳಲ್ಲಿನ ಸಾಲ ಸೌಲಭ್ಯಗಳನ್ನು ತೀರಾ ಕಡಿಮೆ ಬಡ್ಡಿಗೆ ಅಥವಾ ಬಡ್ಡಿ ಇಲ್ಲದೆ, ಸದಸ್ಯರಿಗೆ ಒದಗಿಸಿಕೊಡುವಲ್ಲಿ ನೆರವಾಗುವುದು.

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ADAM ENGINEERING

304/D-2 R.R.NAIUDU INDUSTRIAL ESTATE, SINGANALLUR, COIMBATORE-641005

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| ್ರಸಂ | <u>ಹೆಸರು ಮತ್ತು ವಿಳಾಸ</u> ಶ್ರೀಮತಿ/ಶ್ರೀ | ವಯಸ್ಸು | ಪದನಾಮ | ವೃತ್ತಿ |
|------|---|--------|-------------|--------------|
| 1. | ಎಂ.ಆರ್. ಸುರೇಶ್., ಬಿನ್. ರಾಮಭಟ್, ನಂ.233, ಎನ್.ಮಲ್ಲಪ್ಪ ರೋಡ್, ಟೂಡಾ ಲೇಔಟ್, ಶಿರಾ ಗೇಟ್, ತುಮಕೂರು– 572106. | 55 | ಅಧ್ಯಕ್ಷರು | ಸಮಾಜ ಸೇವೆ |
| 2. | ಎಂ.ಡಿ. ರಾಮಕೃಷ್ಣಪ್ಪ., ಬಿನ್. ದೊಡ್ಡನರಸಪ್ಪ, ಮಲ್ಲೇಕಾವು, ಮಲ್ಲೇಕಾವು ಅಂಚೆ, ಸಿ.ಎನ್.ದುರ್ಗ ಹೋಬಳಿ, ಕೊರಟಗೆರೆ ತಾಲ್ಲೂಕು, ತುಮಕೂರು ಜಿಲ್ಲೆ. | 57 | ಉಪಾಧ್ಯಕ್ಷರು | ಸಮಾಜ ಸೇವೆ |
| 3. | ಎಂ.ಎಸ್. ಸೀತಾರಾಮ್., ಬಿನ್. ಎಂ.ಆರ್. ಸುರೇಶ್, ನಂ.233, ಎನ್.ಮಲ್ಲಪ್ಪ ರೋಡ್, ಟೂಡಾ ಲೇಔಟ್, ಶಿರಾ ಗೇಟ್, ತುಮಕೂರು– 572106. | 24 | ಕಾರ್ಯದರ್ಶಿ | ಸಮಾಜ ಸೇವೆ |
| • | ವಿಜಯ ಕುಮಾರ್., ಕೋಂ. ಕೋಟೆಕಲ್ಲಪ್ಪ, ಹನುಮನಹಳ್ಳಿ, ಮುದ್ದಪ್ಪನಪಾಳ್ಯ ಅಂಚೆ, ದೊಡ್ಡೇರಿ ಹೋಬಳಿ, ಮಧುಗಿರಿ ತಾಲ್ಲೂಕು, ತುಮಕೂರು ಜಿಲ್ಲೆ. | 37 | ಖಜಾಂಚಿ | xane x |
| | ಆರ್. ಅಂಜನ್ ಕುಮಾರ್, ಬಿನ್. ಎಂ.ಡಿ. ರಾಮಕೃಷ್ಣ, ಹೊಂಬಯ್ಯನಪಾಳ್ಯ, ಮಧುಗಿರಿ ರಸ್ತೆ, ಶಿರಾ ಗೇಟ್, | 23 | ನಿರ್ದೇಶಕರು | ಸಮಾಜ ಸೇವೆ |
| | ತುಮಕೂರು– 572106. | | | Aa |
| 6. | ಎಂ. ಗೋವಿಂದರಾಜು., ಬಿನ್. ನಾಗರಾಜು, ಮಲ್ಲೇಕಾವು, ಮಲ್ಲೇಕಾವು ಅಂಚೆ, ಸಿ.ಎನ್.ದುರ್ಗ ಹೋಬಳಿ, ಕೊರಟಗೆರೆ ತಾಲ್ಲೂಕು, ತುಮಕೂರು ಜಿಲ್ಲೆ. | 34 | ನಿರ್ದೇಶಕರು | ಸಮಾಜ ಸೇವೆ |

Phone: 9843322396, 9786376872,

9894985336,



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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

GSTIN: 33ABHFA1522D1Z7

|) | | 6 | | | 1 |
|----|------------------------------|----|------------|------|------|
| 7. | ಎನ್.ಎಲ್. ಚಂದ್ರಶೇಖರ., | 26 | ನಿರ್ದೇಶಕರು | ಸಮಾಜ | - 6 |
| | ಬಿನ್. ಲಕ್ಷ್ಮಣ, | | | ಸೇವೆ | 1-1 |
| | ನಂದಿಹಳ್ಳಿ, ಕಬ್ಬಿಗೆರೆ ಅಂಚೆ, | | | 2000 | 3636 |
| * | ಕೋರ ಹೋಬಳಿ, ತುಮಕೂರು ತಾಲ್ಲೂಕು, | | | 2000 | IV |
| | ತುಮಕೂರು ಜಿಲ್ಲೆ. | | | | |

ಸಾಕ್ಷಿಗಳು:-

| ಕ್ರಮ ಸಂಖ್ಯೆ | ಹೆಸರು ಮತ್ತು ವಿಳಾಸ ಶ್ರೀಮತಿ/ಶ್ರೀ | ವಯಸ್ಸು | <u>ಉದ್ಯೋಗ</u> | <u>ಸಹಿ</u> |
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ನಿರಾಕ್ಷೇಪಣಾ ಪತ್ರ

ಶ್ರೀ. ಎಂ.ಆರ್. ಸುರೇಶ್, ಸ.ನಂ.40/1, ಗೌರಿಕಲ್ಲು, ಮಲ್ಲೇಕಾವು ಅಂಚೆ, ಸಿ.ಎನ್.ದುರ್ಗ ಹೋಬಳಿ, ಕೊರಟಗೆರೆ ತಾಲ್ಲೂಕು, ತುಮಕೂರು ಜಿಲ್ಲೆ. ಆದ ನಾನು ದೃಢೀಕರಿಸುವುದೇನೆಂದರೆ, ನನ್ನ ಬಾಬ್ತು ಸ್ವತ್ತಿನಲ್ಲಿ ಕಟ್ಟಿಸಿದ ಒಂದು ರೂಂಅನ್ನು ಉದ್ಧೇಶಿತ ಲಲಿತ ರಾಮ್ ಕಾಯರ್ ಸೊಸೈಟಿ – ಗೌರಿಕಲ್ಲು., ಸ.ನಂ.40/1, ಗೌರಿಕಲ್ಲು, ಮಲ್ಲೇಕಾವು ಅಂಚೆ, ಸಿ.ಎನ್.ದುರ್ಗ ಹೋಬಳಿ, ಕೊರಟಗೆರೆ ತಾಲ್ಲೂಕು, ತುಮಕೂರು ಜಿಲ್ಲೆ. ಈ ಸಂಘದ ಕಛೇರಿಯನ್ನು ನಡೆಸಲು ನನ್ನಿಂದ ಯಾವುದೇ ರೀತಿಯ ಆಕ್ಷೇಪಣೆಗಳು ಇರುವುದಿಲ್ಲವೆಂದು ಈ ಮೂಲಕ ದೃಢೀಕರಿಸಿದೆ.

ಸ್ವತ್ತಿನ ಮಾಲೀಕರು,

(ಎಂ.ಆರ್. ಸುರೇಶ್)

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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

GSTIN: 33ABHFA1522D1Z7

| REF: ADAM /Offer/57A/2019-20 | Date: 25-06-2019 |
|------------------------------|------------------|
| то, | |
| Mrs.Lalitha. | |

Gowrikallu, Mallekav Po

Koratagere, tk Tumkuru.

Sub: Introduction and offer for Advanced Vertical Coir Grow Bag Machine

Dear Sir,

We thank you for your enquiry, we introduce ourselves as manufacturers of Coir Pith Block making Machines, Hydraulic Baling Presses, Cotton Baling Presses & Coir Fiber Baling Press(35kg, 120kg and 150kg).

Advanced Type Coco Pith Block Making Machines.

- 1. Coco Peat Grow Bag Machines
- 2. 5 KG Pith Block Making Machines
- 3. 650Grams Briquetting Machines (Single and Double stroke)
- 4. Coco Peat Disk Machine.
- 5. Coir machines(Beater, Burster, Conveyor, screener, Destoner etc)
- 6. Fibre -Coir and husk balling Machines

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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

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We have full-fledged manufacturing unit situated at Singanalur, Coimbatore. We hope this would be the machine you are looking for to give you a maintenance free hydraulic system.

Should you require any other clarification please feel free to communicate to us adamengineers@gmail.com . www.adamengineering.in

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Email: <u>adamengineers@gamil.com</u>, <u>adamengineering2007@gamil.com</u>,

GSTIN: 33ABHFA1522D1Z7

SCOPE OF SUPPLY:

The system we supply is self-contained with all motors and control panels **except for consumables like Hydraulic oil**. This has to be arranged at your cost to fill up the tank at the time of commissioning.

We supply the system in knocked down condition for assembling, installation and commissioning at your site. We will provide foundation drawing well in advance and the same will be executed by you at your cost.

Technical Specifications:

| S.No | Description | Specifications |
|------|-----------------|---|
| 1. | Grow Bag Size | [1000 x 200 mm], [1000 x 180 mm], [1000 x 150 mm] [Thickness – 40 mm] |
| 2. | Grow Bag Weight | 1.5 to 5 Kg (Approx.) |
| 3. | Power | 18.5 KW, 25HP, 440V AC 3 Ph |
| 4. | Machine Weight | 8.6 Tons (Approx.) |

Electrical Systems:

| 1. | PLC | Siemens |
|----|--------------|----------------------------------|
| 2. | Switch Gears | Schneider or ABB |
| 3. | Motor | 25 HP, 415 V AC, 50 Hz, 1440 RPM |



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Power Pack

| 1. | Hydraulic Pump | Yuken or Weljon |
|----|--|--------------------------------|
| 2. | Oil Tank Capacity | 1000 Liters |
| 3. | Motor | Siemens or Crompton Greaves |
| 4. | a. Max. Operating Pressure b. Operating Pressure | 180 Bar 130Bar. |
| 5. | Prefill Valve | Yuken (Solenoid Valve) |
| 6. | Cooling Systems | Water Cooling (Heat Exchanger) |
| 7. | Valves | Solenoid Valve(Yuken) |

Hydraulic Cylinders:

| S.No | Cylinder | Tonnage | Stroke | Qty. |
|------|----------------|---------|--------|--------|
| 1. | Main Cylinder | 140 | 750 mm | 2 No's |
| 3. | Box Cylinder | 40 | 200 mm | 2 No's |
| 4. | Pilot Cylinder | 30 | 800 mm | 1 No |

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GSTIN: 33ABHFA1522D1Z7

PRICE SCHEDULE / SCOPE

| S.No. | Description of Goods | Rate(USD) | Qty | Amount |
|-------|---|--------------|------|--------------|
| | | | | |
| 1. | Semi –Automatic Special Type Coir(coco) Pith Grow Bag Machine 170-180 pieces/hr. Double Mould | 21,00,000.00 | 1 No | 21,00,000.00 |
| | | GST | 18% | 3,78,000.00 |
| | | Total | | 24,78,000.00 |

(Rupees: Twenty Four Laks Seventy Eight Thousand Only)

TERMS AND CONDITIONS

❖ PRICE BASIS : The price quoted is ex-works basis.

❖ PAYMENT:

o 60% advance payment along with order and balance 40% against Performa Invoice before dispatch but after pre-delivery inspection of the system by your rep. at our plant in Coimbatore.

❖ DELIVERY:

 10 to 12 weeks from the date of receipt of technically and commercially clear order along with advance payment.

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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

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❖ FREIGHT:

• Extra to your account. Customer should specify the mode of dispatch, name of the transporter clearly in order.

***** Materials for your Scope:

Servo 68 Oil,

We will provide 2 engineers for your place at the time of erection,

Flight charges and boarding lodging food accommodation for your scope.

❖ TRANSIT INSURANCE:

o To be arranged by the customer. Dispatch particulars will be intimated.

❖ .GUARANTEE:

o 12 months from the date of supply against any manufacturing defects.

VALIDITY

- o This offer is valid up to 60 days from the date of this offer.
- We are sure, our offer is very much in line with your requirement and we look forward to receive your valuable order at the earliest.

Thanking you and assuring you of our best service at all times.

Yours faithfully,

Anbarasan J [Managing Partner]

For Adam Engineering Mob: +91 97863 76872

9786376872, 9894985336,

ADAM ENGINEERING

304/D-2 R.R.NAIUDU INDUSTRIAL ESTATE, SINGANALLUR, COIMBATORE-641005

Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

GSTIN: 33ABHFA1522D1Z7

REF: ADAM /58A/2019-20 Date: 25-06-2019

TO,

Mrs.Lalitha,

Gowrikallu, Mallekav Po

Koratagere, tk

Tumkuru.

Sub: Offer for COCO PEAT 25KG HORIZANTAL BAGGER MACHINE-REG

Dear Sir,

We thank you for your enquiry; we introduce ourselves as manufacturers of

Hydraulic Baling Presses, Cotton Baling Presses, Coir Fiber Baling Press (35kg, 120kg and 150kg) & Coir Pith Block making Machines.

Special Type Coco Pith Block Making Machines.

- 1. Coco Peat Grow Bag Machines
- 2. 5 KG Pith Block Making Machines
- 3. 650 gram Briquetting Machines (Single and Double stroke)
- 4. Coco Peat Disk Machine.
- 5. Coir Machineries etc...

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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

GSTIN: 33ABHFA1522D1Z7

We have full-fledged manufacturing unit situated at Singanallur, Coimbatore. We hope this would be the machine you are looking for to give you a maintenance free hydraulic system.

Should you require any other clarification please feel free to communicate to us at adamengineers@gmail.com www.adamengineering.in

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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

GSTIN: 33ABHFA1522D1Z7

We are submitting our lowest Quotation for the following Machineries,

| S.No | Description of Goods | Qty | Rate | Amount |
|------|-------------------------------------|------|-----------|-------------|
| | | | (Rs.) | (Rs.) |
| 1. | A)25KG HORIZONTAL BAGGER MACHINE | 1SET | 7,80,000/ | 7,80,000/- |
| | B)HYDRAULIC POWER PACK-20HP | | | |
| | | TAX | 18% | 1,40,400/- |
| | | | | |
| | | | TOTAL | 9,20,400./- |

[RUPEES Nine Lakhs Twenty Thousand and Four Hundred Only]

PRICE BASIS: The price quoted is ex-works basis.

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304/D-2 R.R.NAIUDU INDUSTRIAL ESTATE, SINGANALLUR, COIMBATORE-641005

Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

GSTIN: 33ABHFA1522D1Z7

PAYMENT:

50% advance payment along with order and balance 50% against Performa Invoice before dispatch but after pre-delivery inspection of the system by your rep. at our plant in Coimbatore.

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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

GSTIN: 33ABHFA1522D1Z7

Technical Specifications for 25KG-Bagger Machine

| SI. No | Description | Specification |
|--------|-----------------------|--------------------------|
| 1. | Size of bale | 300 X 280 X750 in mm |
| 2. | Bale weight | 20 -25kgs |
| 3. | Raw Materials density | 80-100g. |
| 4. | Material I/P Volume | 120LX 2 Stroke (Approx.) |

| SI. No | Description | Specification |
|--------|-------------------|---------------|
| 5. | Compacting Ratio | 3:1 |
| 6. | Pressing Capacity | 25Tons |
| 7. | Production | 80-90 bale/hr |
| 8. | Tank Capacity | 650 L |

TERMS AND CONDITIONS

DELIVERY:

o 6 to 8 weeks from the date of receipt of technically and commercially clear order along with advance payment.

☐ FREIGHT:

 Extra to your account. Customer should specify the mode of dispatch, name of the transporter clearly in order.

Mfrs.Hyd.presses, Testing Equipments, Textile machinery & spares.

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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

GSTIN: 33ABHFA1522D1Z7

 At the time of erection our service engineer Charges for your scope.

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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

GSTIN: 33ABHFA1522D1Z7

□ TRANSIT INSURANCE:○ To be arranged by the customer. Dispatch particulars will be

□ GUARANTEE:

intimated.

 12 months from the date of supply against any manufacturing defects.

□ VALIDITY

o This offer is valid up to 60 days from the date of this offer.

We are sure, our offer is very much in line with your requirement and we look forward to receive your valuable order at the earliest.

Thanking you and assuring you of our best service at all times.

Yours faithfully,

Anbarasan J -Partner

(+91 97863 76872) Mfrs.Hyd.presses, Testing Equipments, Textile machinery & spares.

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Email: adamengineers@gamil.com, adamengineering2007@gamil.com,

GSTIN: 33ABHFA1522D1Z7

Our Bank Details:

ADAM ENGINEERING

THE KARUR VYSYA BANK LIMITED A/C:1739135000006422

IFSC NO:KVBL0001739

BRANCH:SINGANALLUR

COIMBATORE



5/31, Kuttai. Thottam, Chinnamadhampalayam,

Bilichi Post, jai.velumayil@gmail.comCoimbatore-641 019,

Tamil Nadu, India. Cell: 96009 44119, E-mail: jai.velumayil@gmail.com

av.jayalakshmiindustries@gmail.com

Mfrs. of Tyre, Plastic & All types of Biomass Pyrolysis and Charcoal Making Machines

Quotation

Date: 17-05-2019

To,

Dear Sir/Madam,

Here, we are enclosing our lowest quotation for coconut shell charcoal making and coir pith drying machine

| S.No | Particulars | Qty | Price / Unit | Total |
|------------|---|--------|--------------|--------------|
| 1. | 10,000 kg/day coconut shell charcoal making machine | 1 Unit | 35,00,000.00 | 35,00,000.00 |
| 2. | Coconut shell crusher | 1 No | 2,25,000.00 | 2,25,000.00 |
| <i>3</i> . | Coir pith drier and conveyor assembly | 1 No | 3,50,000.00 | 3,50,000.00 |
| 4. | 20,000 liter oil tank | 1 No | 2,15,000.00 | 2,15,000.00 |
| 5 · | Installation charges | 1 Unit | 3,00,000.00 | 3,00,000.00 |
| | | | Sum | 45,90,000.00 |
| | | | GST 18% | 8,26,200.00 |
| | | | Total | 54,16,200.00 |

Amount in words: fifty four lakhs sixteen thousand and two hundred only

(A Velu Mayil)

Authorized Signatory



5/31, Kuttai Thottam, Chinnamadhampalayam,

Bilichi Post,

Coimbatore-641 019,

Tamail Na de Calla 07000 44440

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Accessories:

COCONUT SHELL CHARCOAL MACHINE PART LIST

| S.No. | Particulars |
|-------|--------------------------------|
| 1. | Carbonization chamber |
| 2. | Belt conveyor/ Bucket conveyor |
| 3. | Cyclone |
| 4. | Charcoal discharge unit |
| 5. | Gas condenser |
| 6. | Oil tank |
| 7. | Air lock valves |
| 8. | Air compressor |
| 9. | Control panel |
| 10. | Water cooler |
| 11. | Air blower |
| 12. | Chimney with scrubbing |
| 13. | Gear motors |
| 14. | Bucket elevator |
| 15. | Shaker with water sprinkler |

For Jayalakshmi Industries



5/31, Kuttai Thottam, Authorized Signatory Chinnamadhampalayam,

Bilichi Post,

Coimbatore-641 019,

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5/31, Kuttai Thottam, Chinnamadhampalayam,

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Business Terms:

Price Basis: Price Quoted are Ex works at Coimbatore.

Taxes will be extra to Customer.

Payment: 60% Non refundable interest free advance along with purchase order,

Balance 25% against proforma invoice before dispatch and final

15% after Installation.

Guarantee: 1 Year against manufacturing defect.

Validity : Valid up to 30 days from the date of quote.

Delivery: 120 days from the date of advance received.

Taxes : Tax Extra.

Freight: Actuals to pay basis.

Inspection :YoucaninspectthemachinerybeforedispatchatJayalakshmiIndustries, Coimbatore.



5/31, Kuttai Thottam, Chinnamadhampalayam,

Bilichi Post,

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Mfrs. of Tyre, Plastic & All types of Biomass Pyrolysis and Charcoal Making Machines

For Jayalakshmi Industries

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Requirements:

- 1. 50 Feet x 100 Feet Shed
- 2. 20 25 HP Power (except shredding & Conveyor)
- 3. 10000 Liters underground water tank

For Jayalakshmi Industries

(A Velu Mayil)

Authorized Signatory



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|---|----|
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GSTIN: 33ABHFA1522D1Z7

ADAM ENGINEERING

304-D/2, Ramasamy Naidu Industrial Estate, Singanallur Coimbatore - 641 005 E-mail : adamengineers@gmail.com / adamengineering2007@gmail.com Mobile : 98433 22396 / 9894985336

| TO MISLALITHA CEMENT BRICK | 5 |
|----------------------------|-----|
| NANDIHALLI KORNHOBALI, TUM | KUA |
| TUMAKURU, (TUMKUR) | |
| KARNATAKA, 572128 | |

TAX INVOICE

001

Date 6/5/19

| P.O No. ~ ~ ~ ~ . | |
|----------------------------|------|
| Our Dc No | Date |
| Party GSTIN 29BNUPS2461M2Z | 4 |

| S.No | Description | HSN | Qty | Rate Rs. | Р | Amount Rs. P |
|--------------|---|------|-----|-------------|----|-----------------|
| MAG | CONG TOWER | 8779 | No | 1145208 | 00 | 11452080 |
| M.R. GOWA | SURESH SIKALLU CEKAV POST TAGERE TALUK | | | 18'/. | H | 2061374 |



5/31, Kuttai Thottam, Chinnamadhampalayam,

Bilichi Post,

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